# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

Mark	Onel

$\boxtimes$	QUARTERLY R	EPORT PURSUANT TO SE	CTION 13 OR 15(d	) OF THE SECUR	RITIES EXCHANGE A	CT OF 1934		
		I	For the quarterly	period ended Ma	rch 28, 2020			
				OR				
	TRANSITION R	REPORT PURSUANT TO SE	CTION 13 OR 15(	) OF THE SECUR	RITIES EXCHANGE A	ACT OF 1934		
			For the transition	on period from	to			
			Commission	File Number 01-	-13697			
		MOI	HAWK II	NDUSTF	RIES, INC	•		
		(	Exact name of regi	strant as specified i	in its charter)			
	D	elaware				52-1604305		
	(State or ot incorporation	ther jurisdiction of on or organization)				(I.R.S. Employer Identification No.)		
	160 S. Iı	ndustrial Blvd.	Calhoun	Georgia		30701		
	(Address of prin	ncipal executive offices)				(Zip Code)		
preceding days. Y Inc T (§232.4	g 12 months (or for Yes ⊠ No □ dicate by check mar 405 of this chapter) dicate by check mar ompany. See the def	k whether the registrant (1) has such shorter period that the registrant has sulduring the preceding 12 months whether the registrant is a lar	filed all reports requistrant was required omitted electronically s (or for such shorter ge accelerated filer,	nired to be filed by S to file such reports), y every Interactive I period that the reginant accelerated filer,	and (2) has been subject Data File required to be strant was required to su a non-accelerated filer, a	e Securities Exchange Act of 1934 do to such filing requirements for the p ubmitted pursuant to Rule 405 of Re bmit and post such files). Yes So a smaller reporting company, or an er ging growth company" in Rule 12b-	egulation S-No	
J	celerated filer					Accelerated filer		
Non-acc	elerated filer					Smaller reporting company		
						Emerging growth company		
		n company, indicate by check m ds provided pursuant to Section	_		e the extended transition	period for complying with any new	or revised	
Inc	dicate by check mar	k whether the registrant is a sh	ell company (as defi	ned in Rule 12b-2 of	f the Exchange Act). Y	es □ No ⊠		
		Seco	urities Registered P	ursuant to Section	12(b) of the Act:			
		Title of Each Class	7	rading Symbol	Name of E	ach Exchange on Which Registered		
	Commo	on Stock, \$.01 par value		MHK	No	ew York Stock Exchange		
	Floatir	ng Rate Notes due 2020			No	ew York Stock Exchange		
	Floatir	ng Rate Notes due 2021			No	ew York Stock Exchange		
	2.000% Senior Notes due 2022 New York Stock Exchange							

The number of shares outstanding of the issuer's common stock as of May 1, 2020, the latest practicable date, is as follows: 71,184,454 shares of common stock, \$.01 par value.

# MOHAWK INDUSTRIES, INC. INDEX

		Page No
Part I.	FINANCIAL INFORMATION	
Item 1.	<u>Financial Statements (unaudited)</u>	
	Condensed Consolidated Balance Sheets as of March 28, 2020 and December 31, 2019	<u>3</u>
	Condensed Consolidated Statements of Operations for the three months ended March 28, 2020 and March 30, 2019	<u>4</u>
	Condensed Consolidated Statements of Comprehensive Income (Loss) for the three months ended March 28, 2020 and March 30, 2019	<u>5</u>
	Condensed Consolidated Statements of Cash Flows for the three months ended March 28, 2020 and March 30, 2019	<u>6</u>
	Notes to Condensed Consolidated Financial Statements	<u>7</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>25</u>
Item 3.	Quantitative and Qualitative Disclosures About Market Risk	<u>33</u>
Item 4.	Controls and Procedures	<u>33</u>
Part II.	OTHER INFORMATION	
Item 1.	<u>Legal Proceedings</u>	<u>34</u>
Item 1A.	Risk Factors	<u>35</u>
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>36</u>
Item 3.	Defaults Upon Senior Securities	<u>36</u>
Item 4.	Mine Safety Disclosures	<u>36</u>
Item 5.	Other Information	<u>36</u>
Item 6.	<u>Exhibits</u>	<u>38</u>

# PART I. FINANCIAL INFORMATION

# ITEM 1. FINANCIAL STATEMENTS

# MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (In thousands, except per share data) (Unaudited)

		March 28, 2020	December 31, 2019
ASSETS			
Current assets:			
Cash and cash equivalents	\$	263,086	134,785
Receivables, net	•	1,644,750	1,526,619
Inventories		2,195,434	2,282,328
Prepaid expenses		419,099	415,546
Other current assets		90,662	70,179
Total current assets		4,613,031	4,429,457
Property, plant and equipment		8,267,565	8,496,008
Less: accumulated depreciation		3,794,652	3,797,091
Property, plant and equipment, net	,	4,472,913	4,698,917
Right of use operating lease assets		331,329	323,003
Goodwill		2,519,979	2,570,027
Tradenames		678,903	702,732
Other intangible assets subject to amortization, net		225,120	226,147
Deferred income taxes and other non-current assets		415,667	436,397
	\$	13,256,942	13,386,680
	<u> </u>	15,250,542	13,500,000
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current liabilities:			
Short-term debt and current portion of long-term debt	\$	1,210,525	1,051,498
Accounts payable and accrued expenses		1,554,085	1,559,140
Current operating lease liabilities		106,673	101,945
Total current liabilities		2,871,283	2,712,583
Deferred income taxes		480,035	473,886
Long-term debt, less current portion		1,514,000	1,518,388
Non-current operating lease liabilities		238,830	228,155
Other long-term liabilities		305,151	327,220
Total liabilities		5,409,299	5,260,232
Commitments and contingencies (Note 17)			
Stockholders' equity:			
Preferred stock, \$.01 par value; 60 shares authorized; no shares issued		_	_
Common stock, \$.01 par value; 150,000 shares authorized; 78,531 and 78,980 shares issued in 2020 and 2019, respectively		785	790
Additional paid-in capital		1,870,003	1,868,250
Retained earnings		7,274,085	7,232,337
Accumulated other comprehensive loss		(1,087,852)	(765,824)
		8,057,021	8,335,553
Less: treasury stock at cost; 7,346 and 7,348 shares in 2020 and 2019, respectively		215,653	215,712
Total Mohawk Industries, Inc. stockholders' equity		7,841,368	8,119,841
Nonredeemable noncontrolling interest		6,275	6,607
Total stockholders' equity		7,847,643	8,126,448
	\$	13,256,942	13,386,680

See accompanying notes to condensed consolidated financial statements.

# MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(In thousands, except per share data) (Unaudited)

	Three Months Ended			
	 March 28, 2020	March 30, 2019		
Net sales	\$ 2,285,763	2,442,490		
Cost of sales	1,669,323	1,817,563		
Gross profit	 616,440	624,927		
Selling, general and administrative expenses	464,957	459,597		
Operating income	 151,483	165,330		
Interest expense	8,671	10,473		
Other expense (income), net	5,679	(3,736)		
Earnings before income taxes	137,133	158,593		
Income tax expense	26,668	37,018		
Net earnings including noncontrolling interests	 110,465	121,575		
Net income (loss) attributable to noncontrolling interests	(49)	(10)		
Net earnings attributable to Mohawk Industries, Inc.	\$ 110,514	121,585		
Basic earnings per share attributable to Mohawk Industries, Inc.				
Basic earnings per share attributable to Mohawk Industries, Inc.	\$ 1.54	1.68		
Weighted-average common shares outstanding—basic	 71,547	72,342		
Diluted earnings per share attributable to Mohawk Industries, Inc.				
Diluted earnings per share attributable to Mohawk Industries, Inc.	\$ 1.54	1.67		
Weighted-average common shares outstanding—diluted	71,777	72,646		

See accompanying notes to condensed consolidated financial statements.

# MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS) (In thousands) (Unaudited)

	Three Months Ended		
		March 28, 2020	March 30, 2019
Net earnings including noncontrolling interests	\$	110,465	121,575
Other comprehensive income (loss):			
Foreign currency translation adjustments		(322,411)	13,962
Pension prior service cost and actuarial gain, net of tax		101	108
Other comprehensive income (loss)		(322,310)	14,070
Comprehensive income (loss)		(211,845)	135,645
Comprehensive (loss) attributable to noncontrolling interests		(332)	(1)
Comprehensive income (loss) attributable to Mohawk Industries, Inc.	\$	(211,513)	135,646

See accompanying notes to condensed consolidated financial statements.

# MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (In thousands) (Unaudited)

	Three Mo	nths Ended
	March 28, 2020	March 30, 2019
Cash flows from operating activities:		
Net earnings	\$ 110,465	121,575
Adjustments to reconcile net earnings to net cash provided by (used in) operating activities:		
Restructuring	11,709	32,937
Depreciation and amortization	145,516	137,291
Deferred income taxes	3,481	9,903
Loss on disposal of property, plant and equipment	901	1,164
Stock-based compensation expense	5,041	5,789
Changes in operating assets and liabilities, net of effects of acquisitions:		
Receivables, net	(168,740)	(142,518)
Inventories	24,284	(39,409)
Other assets and prepaid expenses	(26,573)	(2,474)
Accounts payable and accrued expenses	66,175	71,199
Other liabilities	22,715	(25,320)
Net cash provided by operating activities	194,974	170,137
Cash flows from investing activities:		
Additions to property, plant and equipment	(115,632)	(136,948)
Acquisitions, net of cash acquired	_	(76,847)
Purchases of short-term investments	(183,300)	(154,000)
Redemption of short-term investments	165,500	156,000
Net cash used in investing activities	(133,432)	(211,795)
Cash flows from financing activities:		
Payments on Senior Credit Facilities	(65,661)	(132,030)
Proceeds from Senior Credit Facilities	613,448	94,539
Payments on Commercial Paper	(3,644,139)	(3,815,406)
Proceeds from Commercial Paper	3,259,341	3,895,455
Payments of other debt and financing costs	(808)	(125)
Purchase of Mohawk common stock	(68,640)	_
Change in outstanding checks in excess of cash	(2,945)	(10,965)
Shares redeemed for taxes	(3,396)	(4,669)
Proceeds from stock transactions	1	1
Net cash (used in) provided by financing activities	87,201	26,800
Effect of exchange rate changes on cash and cash equivalents	(20,442)	1,476
Net change in cash and cash equivalents	128,301	(13,382)
Cash and cash equivalents, beginning of period	134,785	119,050
Cash and cash equivalents, end of period	\$ 263,086	105,668

See accompanying notes to condensed consolidated financial statements. \\

# MOHAWK INDUSTRIES, INC. AND SUBSIDIARIES NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(In thousands, except per share amounts) (Unaudited)

#### 1. General

Unless this Form 10-Q indicates otherwise or the context otherwise requires, the terms "we," "our," "us," "Mohawk," or "the Company" as used in this Form 10-Q refer to Mohawk Industries, Inc.

#### Interim Reporting

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with instructions to Form 10-Q and do not include all of the information and footnotes required by U.S. generally accepted accounting principles ("U.S. GAAP") for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. These statements should be read in conjunction with the consolidated financial statements and notes thereto, and the Company's description of critical accounting policies, included in the Company's 2019 Annual Report on Form 10-K, as filed with the Securities and Exchange Commission. Results for interim periods are not necessarily indicative of the results for the year.

#### Hedges of Net Investments in Non-U.S. Operations

The Company has numerous investments outside the United States. The net assets of these subsidiaries are exposed to changes and volatility in currency exchange rates. The Company uses foreign currency denominated debt to hedge its non-U.S. net investments against adverse movements in exchange rates. The gains and losses on the Company's net investments in its non-U.S. operations are economically offset by losses and gains on its foreign currency borrowings. The Company designated its €500,000 2.00% Senior Notes borrowing as a net investment hedge of a portion of its European operations. For the three months ended March 28, 2020 and March 30, 2019, the change in the U.S. dollar value of the Company's euro denominated debt was a decrease of \$3,182 (\$2,417 net of taxes) and a decrease of \$11,233 (\$8,532 net of taxes), respectively, which is recorded in the foreign currency translation adjustment component of accumulated other comprehensive income or (loss). The change in the U.S. dollar value of the Company's debt partially offsets the euro-to-dollar translation of the Company's net investment in its European operations.

## Recent Accounting Pronouncements - Recently Adopted

In June 2016, the FASB issues ASU 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, which was further amended by additional accounting standards updates issued by the FASB. The new standard replaced the incurred loss impairment methodology for recognizing credit losses with a new methodology that requires recognition of lifetime expected credit losses when a financial asset is originated or purchased, even if the risk of loss is remote. The new methodology (referred to as the current expected credit losses model, or "CECL") applies to most financial assets measured at amortized cost, including trade receivables, and requires consideration of a broader range of reasonable and supportable information to estimate expected credit losses. The Company adopted the new standard on January 1, 2020 using a modified retrospective transition approach, with the cumulative impact being immaterial to the financial statements.

In January 2017, the FASB issued ASU 2017-04, *Intangibles - Goodwill and other (Topic 350): Simplifying the test for goodwill impairment.* The amendments remove the second step of the current goodwill impairment test. An entity will apply a one-step quantitative test and record the amount of goodwill impairment as the excess of a reporting unit's carrying amount over its fair value, not to exceed the total amount of goodwill allocated to the reporting unit. The new guidance does not amend the optional qualitative assessment of goodwill impairment. This guidance is effective for impairment tests in fiscal years beginning after December 15, 2019. The effect of adopting the new standard was not material.

#### Recent Accounting Pronouncements - Effective in Future Years

In December 2019, the FASB issued ASU 2019-12, *Simplifying the Accounting for Income Taxes* which simplified the accounting for income taxes in several areas by removing certain exceptions and by clarifying and amending existing guidance applicable to accounting for income taxes. The amendment is effective commencing in 2021 with early adoption permitted. The Company is currently evaluating the impact that the adoption of this accounting standards update will have on its consolidated financial statements.

#### 2. Acquisitions

#### 2019 Acquisitions

During 2019, the Company acquired two hard surface flooring distribution companies based in the Netherlands and Czech Republic for \$76,237, resulting in a preliminary goodwill allocation of \$38,366 and intangible assets subject to amortization of \$12,789. The results have been included in the Flooring ROW segment and are not material to the Company's consolidated results of operations.

#### 2018 Acquisitions

On November 16, 2018, the Company completed its purchase of Eliane S/A Revestimentos Ceramicos ("Eliane"), one of the largest ceramic tile companies in Brazil. Pursuant to the purchase agreement, the Company (i) acquired the entire issued share capital of Eliane and (ii) acquired \$99,037 of net indebtedness of Eliane, with total cash consideration paid of \$148,302. The Company's acquisition of Eliane resulted in allocations of goodwill of \$33,019, indefinite-lived tradename intangible assets of \$32,238 and intangible assets subject to amortization of \$5,818. The majority of the goodwill is deductible for tax purposes. The factors contributing to the recognition of the amount of goodwill include product, sales and manufacturing synergies. Eliane's results of operations have been included in the consolidated financial statements since the date of acquisition in the Global Ceramic reporting segment.

On July 2, 2018, the Company completed its acquisition of Godfrey Hirst Group, the leading flooring company in Australia and New Zealand, further extending Mohawk's global position. The total value of the acquisition was \$400,894. The Company's acquisition of Godfrey Hirst Group resulted in allocations of goodwill of \$88,655, indefinite-lived tradename intangible assets of \$58,671 and intangible assets subject to amortization of \$43,635. The goodwill is deductible for tax purposes. The factors contributing to the recognition of the amount of goodwill include product, sales and manufacturing synergies. The Godfrey Hirst Group's results have been included in the condensed consolidated financial statements since the date of acquisition in the Flooring NA and Flooring ROW segments.

During the first quarter of 2018, the Company completed the acquisition of three businesses in the Flooring ROW segment for \$24,610, resulting in a goodwill allocation of \$12,874 and intangibles subject to amortization of \$7.

#### 3. Revenue from Contracts with Customers

#### Revenue recognition and accounts receivable

The Company recognizes revenues when it satisfies performance obligations as evidenced by the transfer of control of the promised goods to customers, in an amount that reflects the consideration the Company expects to be entitled to in exchange for those goods. The nature of the promised goods are ceramic, stone, carpet, resilient, laminate, wood and other flooring products. Payment is typically received 90 days or less from the invoice date. The Company adjusts the amounts of revenue for expected cash discounts, sales allowances, returns, and claims, based upon historical experience. The Company adjusts accounts receivable for doubtful account allowances based upon relevant information about past events, including historical experience, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount, periodic evaluation of specific customer accounts, and the aging of accounts receivable. If the Company expects the financial condition of the Company's customers to deteriorate based on current conditions or reasonable and supportable forecasts, additional allowances may be required.

#### Contract liabilities

The Company historically records contract liabilities when it receives payment prior to fulfilling a performance obligation. Contract liabilities related to revenues are recorded in accounts payable and accrued expenses on the accompanying condensed consolidating balance sheets. The Company had contract liabilities of \$29,268 and \$34,959 as of March 28, 2020 and December 31, 2019, respectively.

#### Performance obligations

Substantially all of the Company's revenue is recognized at a point in time when the product is either shipped or received from the Company's facilities and control of the product is transferred to the customer. Accordingly, in any period, the Company does not recognize a significant amount of revenue from performance obligations satisfied or partially satisfied in prior periods and the amount of such revenue recognized during the three months ended March 28, 2020 was immaterial.

#### Costs to obtain a contract

The Company historically incurs certain incremental costs to obtain revenue contracts. These costs relate to marketing display structures and are capitalized when the amortization period is greater than one year, with the amount recorded in other assets on the accompanying condensed consolidated balance sheets. Capitalized costs to obtain contracts were \$66,965 and \$69,039 as of March 28, 2020 and December 31, 2019, respectively. Amortization expense recognized during the three months ended March 28, 2020 related to these capitalized costs was \$15,540.

#### Practical expedients and policy elections

The Company elected the following practical expedients and policy elections:

- Incremental costs of obtaining a contract is recorded as an expense when incurred in selling, general and administrative expenses if the
  amortization period is less than one year.
- Shipping and handling activities performed after control has been transferred is accounted for as a fulfillment cost in cost of sales.

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

# Revenue disaggregation

The following table presents the Company's segment revenues disaggregated by the geographical market location of customer sales and product categories for the three months ended March 28, 2020 and March 30, 2019:

March 28, 2020	Global Ceramic segment		Flooring NA segment	Flooring ROW segment	Total
Geographical Markets					
United States	\$	505,105	810,448	707	1,316,260
Europe		169,536	2,636	440,495	612,667
Russia		59,807	_	26,326	86,133
Other		114,002	35,246	121,455	270,703
	\$	848,450	848,330	588,983	2,285,763
Product Categories					
Ceramic & Stone	\$	848,450	10,365	_	858,815
Carpet & Resilient		_	683,713	191,295	875,008
Laminate & Wood		_	154,252	198,810	353,062
Other (1)		_		198,878	198,878
	\$	848,450	848,330	588,983	2,285,763

March 30, 2019	Glo	obal Ceramic segment	Flooring NA segment	Flooring ROW segment	Total
Geographical Markets					
United States	\$	541,826	883,242	68	1,425,136
Europe		179,310	1,837	469,916	651,063
Russia		51,915	29	23,615	75,559
Other		125,301	36,872	128,559	290,732
	\$	898,352	921,980	622,158	2,442,490
	· ·				
Product Categories					
Ceramic & Stone	\$	898,352	14,443	_	912,795
Carpet & Resilient		_	735,424	190,929	926,353
Laminate & Wood		_	172,113	210,201	382,314
Other (1)		_	_	221,028	221,028
	\$	898,352	921,980	622,158	2,442,490

 $<sup>^{(1)}</sup>$  Other includes roofing elements, insulation boards, chipboards and IP contracts.

#### 4. Restructuring, acquisition and integration-related costs

The Company incurs costs in connection with acquiring, integrating and restructuring acquisitions and in connection with its global cost-reduction/productivity initiatives. For example:

- In connection with acquisition activity, the Company typically incurs costs associated with executing the transactions, integrating the acquired operations (which may include expenditures for consulting and the integration of systems and processes), and restructuring the combined company (which may include charges related to employees, assets and activities that will not continue in the combined company); and
- In connection with the Company's cost-reduction/productivity initiatives, it typically incurs costs and charges associated with site closings and other facility rationalization actions and workforce reductions.

Restructuring, acquisition transaction and integration-related costs consisted of the following during the three months ended March 28, 2020 and March 30, 2019:

	Three Months Ended		
	March 28, 2020 March		March 30, 2019
Cost of sales			
Restructuring costs (1)	\$	11,172	31,535
Acquisition integration-related costs		610	1,067
Restructuring and acquisition integration-related costs	\$	11,782	32,602
Selling, general and administrative expenses			
Restructuring costs (1)	\$	537	1,402
Acquisition transaction-related costs		(216)	280
Acquisition integration-related costs		5 <i>7</i> 5	1,419
Restructuring, acquisition transaction and integration-related costs	\$	896	3,101

(1) The restructuring costs for 2020 and 2019 primarily relate to the Company's actions taken to lower its cost structure and improve efficiencies of manufacturing and distribution operations as well as actions related to the Company's recent acquisitions.

The restructuring activity for the three months ended March 28, 2020 is as follows:

	Lea impair		Asset write- downs	Severance	Other restructuring costs	Total
Balance as of December 31, 2019	\$	21		4,122	116	4,259
Provision - Flooring NA segment		_	2,833	_	5,936	8,769
Provision - Flooring ROW segment		_	1,605	281	993	2,879
Provision - Corporate		_	_	61	_	61
Cash payments		(8)	_	(2,010)	(3,757)	(5,775)
Non-cash items		_	(4,438)	(144)	(3,140)	(7,722)
Balance as of March 28, 2020	\$	13		2,310	148	2,471

The Company expects the remaining severance and other restructuring costs to be paid over the next 12 months.

#### 5. Receivables, net

Receivables, net are as follows:

	At	March 28, 2020	At December 31, 2019
Customers, trade	\$	1,611,525	1,491,592
Income tax receivable		9,098	8,428
Other		88,872	88,520
		1,709,495	1,588,540
Less: allowance for discounts, claims and doubtful accounts <sup>(1)</sup>		64,745	61,921
Receivables, net	\$	1,644,750	1,526,619

<sup>(1)</sup> The Company adopted the new standard, ASU 2016-13, *Financial Instruments – Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments*, on January 1, 2020 using a modified retrospective transition approach, with the cumulative impact being immaterial to the financial statements.

#### 6. Inventories

The components of inventories are as follows:

	_	At March 28, 2020		At December 31, 2019
Finished goods	\$	\$	1,560,769	1,610,742
Work in process			136,581	144,639
Raw materials			498,084	526,947
Total inventories	\$	5	2,195,434	2,282,328

# 7. Goodwill and intangible assets

The components of goodwill and other intangible assets are as follows:

#### Goodwill:

	Gl	obal Ceramic segment	Flooring NA segment	Flooring ROW segment	Total
Balance as of December 31, 2019					
Goodwill	\$	1,583,576	874,198	1,439,678	3,897,452
Accumulated impairment losses		(531,930)	(343,054)	(452,441)	(1,327,425)
		1,051,646	531,144	987,237	2,570,027
Goodwill recognized during the period		_	_	(9,642)	(9,642)
Currency translation during the period		(23,930)	_	(16,476)	(40,406)
Balance as of March 28, 2020					
Goodwill		1,559,646	874,198	1,413,560	3,847,404
Accumulated impairment losses		(531,930)	(343,054)	(452,441)	(1,327,425)
	\$	1,027,716	531,144	961,119	2,519,979

#### Intangible assets not subject to amortization:

	Tr	radenames
Balance as of December 31, 2019	\$	702,732
Currency translation during the period		(23,829)
Balance as of March 28, 2020	\$	678,903

#### Intangible assets subject to amortization:

Gross carrying amounts:	re	Customer elationships	Patents	Other	Total
Balance as of December 31, 2019	\$	645,206	249,100	6,631	900,937
Intangible assets recognized during the period		12,789	_	_	12,789
Currency translation during the period		(9,387)	(1,471)	(204)	(11,062)
Balance as of March 28, 2020	\$	648,608	247,629	6,427	902,664

Accumulated amortization:	Customer elationships	Patents	Other	Total
Balance as of December 31, 2019	\$ 426,765	246,872	1,153	674,790
Amortization during the period	6,324	510	42	6,876
Currency translation during the period	(2,670)	(1,445)	(7)	(4,122)
Balance as of March 28, 2020	\$ 430,419	245,937	1,188	677,544
Intangible assets subject to amortization, net	\$ 218,189	1,692	5,239	225,120

		Three Mor	ths Ended
	M	Iarch 28, 2020	March 30, 2019
Amortization expense	\$	6,876	6,729

Mohawk performs its annual testing of goodwill and indefinite lived intangibles in the fourth quarter of each year and no impairment was indicated for 2019. In 2019 the Company also concluded that in general, a decline in estimated after tax cash flows greater than approximately 19% to 39% or an increase of approximately 15% to 45% in WACC or a significant or prolonged decline in market capitalization could result in an additional indication of impairment.

As a result of the recent economic impact from COVID-19, the Company performed a qualitative assessment of whether the fair value of any of its reporting units or indefinite-lived intangible assets was more likely than not less than its carrying amount at March 28, 2020. The Company concluded neither goodwill nor any of its indefinite-lived intangible assets were impaired at March 28, 2020. However, while we have concluded that neither goodwill nor any of its indefinite-lived intangible assets were impaired during the quarter ended March 28, 2020, a prolonged pandemic could impact the Company's assumptions utilized in the determination of the estimated fair values of the Company's reporting units and indefinite-lived intangible assets significantly enough to trigger an impairment. Hence, the Company continues to monitor the economic impact of COVID-19 and may be required to reassess impairment of goodwill or indefinite-lived intangible assets in future interim periods.

## 8. Accounts payable and accrued expenses

Accounts payable and accrued expenses are as follows:

	At March 28, 2020		At December 31, 2019
Outstanding checks in excess of cash	\$	6,981	9,924
Accounts payable, trade		899,178	824,956
Accrued expenses		409,445	461,035
Product warranties		51,983	49,184
Accrued interest		6,856	21,050
Accrued compensation and benefits		179,642	192,991
Total accounts payable and accrued expenses	\$	1,554,085	1,559,140

#### 9. Accumulated other comprehensive income (loss)

The changes in accumulated other comprehensive income (loss) by component, for the three months ended March 28, 2020 are as follows:

	oreign currency translation adjustments	Pensions, net of tax	Total
Balance as of December 31, 2019	\$ (753,108)	(12,716)	(765,824)
Current period other comprehensive income (loss)	(322,129)	101	(322,028)
Balance as of March 28, 2020	\$ (1,075,237)	(12,615)	(1,087,852)

#### 10. Leases

Effective January 1, 2019 the Company adopted ASC 842, which requires recognition of right of use ("ROU") assets and lease liabilities on the balance sheet, based on the present value of the future minimum rental payments for existing operating leases. The Company adopted the provisions of ASC 842 on January 1, 2019 using a modified retrospective approach through a cumulative effect adjustment to retained earnings as of the beginning of the period of adoption in line with the new transition method allowed under ASU 2018-11. ASC 842 provides a number of optional practical expedients in transition. The Company elected the "package of practical expedients" which permits the Company not to reassess under the new standard its prior conclusions about lease identification, lease classification and initial direct costs. The Company did not elect the use-of-hindsight and elected the practical expedient pertaining to land easements. The new standard also provides practical expedients for an entity's ongoing accounting for leases. The Company elected the short-term lease exemption for all leases that qualify, meaning the Company will not recognize ROU assets or lease liabilities for leases with terms shorter than twelve months. The Company also elected the practical expedient to not separate lease and non-lease components for a majority of its asset classes, including real estate and most equipment.

The Company measures the ROU assets and liabilities based on the present value of the future minimum lease payments over the lease term at the commencement date. Minimum lease payments include the fixed lease and non-lease components of the agreement, as well as any variable rent payments that depend on an index, initially measured using the index at the lease commencement date. The ROU assets are adjusted for any initial direct costs incurred less any lease incentives received, in addition to payments made on or before the commencement date of the lease. The Company recognizes lease expense for leases on a straight-line basis over the lease term.

As the implicit rate is not readily determinable for most of the Company's lease agreements, the Company uses an estimated incremental borrowing rate to determine the initial present value of lease payments. These discount rates for leases are calculated using the Company's credit spread adjusted for current market factors and foreign currency rates. The Company also made a policy election to determine its incremental borrowing rate, at the initial application date, using the total lease term and the total minimum rental payments, as the Company believes this rate is more indicative of the implied financing cost.

The Company determines if a contract is or contains a lease at inception. The Company has operating and finance leases for service centers, warehouses, showrooms, and machinery and equipment. Leases with an initial term of 12 months or less are not recorded on the balance sheet. The Company enters into lease contracts ranging from 1 to 60 years with a majority of the Company's lease terms ranging from 1 to 8 years.

Some leases include one or more options to renew, with renewal terms that can extend the lease term from 3 to 10 years or more. The exercise of these lease renewal options is at the Company's sole discretion. An insignificant number of our leases include options to purchase the leased property. The depreciable life of assets and leasehold improvements are limited by the expected lease term.

Certain of our leases include rental payments that will adjust periodically for inflation or certain adjustments based on step increases. An insignificant number of our leases contain residual value guarantees and none of our agreements contain material restrictive covenants. Variable rent expenses consist primarily of maintenance, property taxes and charges based on usage.

We rent or sublease certain real estate to third parties. Our sublease portfolio consists mainly of operating leases.

The components of lease costs are as follows:

		Three Months Ended March 28, 2020			Three Months Ended March 30, 2019			
	Cost	of Goods Sold	Selling, General and Administrative	Total	Cost of Goods Sold	Selling, General and Administrative	Total	
Operating lease costs								
Fixed	\$	7,401	24,813	32,214	7,688	24,455	32,143	
Short-term		2,641	3,805	6,446	1,439	2,909	4,348	
Variable		2,269	8,126	10,395	2,278	5,200	7,478	
Sub-leases		(97)	(141)	(238)	(84)	(133)	(217)	
	\$	12,214	36,603	48,817	11,321	32,431	43,752	

	 Three Months Ended March 28, 2020				Three M	onths Ended March	30, 2019
	eciation and ortization	Interest		Total	Depreciation and Amortization	Interest	Total
Finance lease costs							
Amortization of leased assets	\$ 1,254	_		1,254	432	_	432
Interest on lease liabilities	_	149		149	_	31	31
	\$ 1,254	149		1,403	432	31	463
Net lease costs			\$	50,220			44,215

Supplemental balance sheet information related to leases is as follows:

	Classification	At March 28, 2020		At December 31, 2019
Assets				
Operating Leases				
Right of use operating lease assets	Right of use operating lease assets	\$	331,329	323,003
Finance Leases				
Property, plant and equipment, gross	Property, plant and equipment		36,797	35,271
Accumulated depreciation	Accumulated depreciation		(6,725)	(5,664)
Property, plant and equipment, net	Property, plant and equipment, net		30,072	29,607
Total lease assets		\$	361,401	352,610
Liabilities Operating Leases		<del></del>		
Other current	Current operating lease liabilities	\$	106,673	101,945
Non-current	Non-current operating lease liabilities	Ψ	238,830	228,155
Total operating liabilities			345,503	330,100
Finance Leases				
Short-term debt	Short-term debt and current portion of long-term debt		5,266	4,835
Long-term debt	Long-term debt, less current portion		25,611	25,214
Total finance liabilities			30,877	30,049
Total lease liabilities		\$	376,380	360,149

# NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

Maturities of lease liabilities are as follows:

Year ending December 31,	Finance Leases	Operating Leases	Total
2020 (excluding the three months ended March 28, 2020)	\$ 4,339	89,915	94,254
2021	5,413	98,707	104,120
2022	5,062	71,624	76,686
2023	4,386	43,215	47,601
2024	3,109	26,043	29,152
Thereafter	11,223	42,024	53,247
Total lease payments	 33,532	371,528	405,060
Less imputed interest	2,655	26,025	
Present value, Total	\$ 30,877	345,503	

The Company had approximately \$2,618 of leases that commenced after March 28, 2020 that created rights and obligations to the Company. These leases are not included in the above maturity schedule.

For additional information regarding the Company's Commitments and Contingencies as of December 31, 2019 as disclosed for finance and operating leases, see Note 15 in its 2019 Annual Report filed on Form 10-K.

Lease term and discount rate are as follows:

	At March 28, 2020	At March 30, 2019
Weighted Average Remaining Lease Term		
Operating Leases	4.44 years	4.16 years
Finance Leases	8.08 years	8.89 years
Weighted Average Discount Rate		
Operating Leases	3.2%	3.3%
Finance Leases	1.4%	2.1%

Supplemental cash flow information related to leases was as follows:

	Three Months Ended		
	March 28, 2020		March 30, 2019
Cash paid for amounts included in measurement of lease liabilities:			_
Operating cash flows from operating leases	\$	31,343	31,557
Operating cash flows from finance leases		110	31
Financing cash flows from finance leases		1,288	371
Right-of-use assets obtained in exchange for lease obligations:			
Operating Leases		39,911	22,243
Finance Leases		1,531	_
Amortization:			
Amortization of Right of use operating lease assets (1)		30,189	28,641

<sup>(1)</sup> Amortization of Right of use operating lease assets during the period is reflected in Other assets and prepaid expenses on the Condensed Consolidated Statements of Cash Flows.

#### 11. Stock-based compensation

The Company recognizes compensation expense for all share-based payments granted based on the grant-date fair value estimated in accordance with the provisions of ASC 718-10. Compensation expense is recognized on a straight-line basis over the options' or other awards' estimated lives for fixed awards with ratable vesting provisions.

The Company granted 188 restricted stock units ("RSUs") at a weighted average grant-date fair value of \$120.94 per unit for the three months ended March 28, 2020. The Company granted 169 RSUs at a weighted average grant-date fair value of \$137.71 per unit for the three months ended March 30, 2019. The Company recognized stock-based compensation costs related to the issuance of RSUs of \$5,041 (\$3,731 net of taxes) and \$5,789 (\$4,283 net of taxes) for the three months ended March 28, 2020 and March 30, 2019, respectively, which has been allocated to cost of sales and selling, general and administrative expenses. Pre-tax unrecognized compensation expense for unvested RSUs granted to employees, net of estimated forfeitures, was \$17,815 as of March 28, 2020, and will be recognized as expense over a weighted-average period of approximately 2.27 years. The Company did not recognize any stock-based compensation costs related to stock options for the three months ended March 28, 2020 and March 30, 2019, respectively.

#### 12. Other expense (income), net

Other expense (income), net is as follows:

		Three Months Ended			
	N	1arch 28, 2020	March 30, 2019		
Foreign currency losses (gains), net	\$	7,608	(1,110)		
All other, net		(1,929)	(2,626)		
Total other expense (income), net	\$	5,679	(3,736)		

#### 13. Income Taxes

For the quarter ended March 28, 2020, the Company recorded income tax expense of \$26,668 on earnings before income taxes of \$137,133 for an effective tax rate of 19.4%, as compared to an income tax expense of \$37,018 on earnings before income taxes of \$158,593, for an effective tax rate of 23.3% for the quarter ended March 30, 2019. The difference in the effective tax rates for the comparative periods was caused by the geographical dispersion of profits and losses and the inability of the Company to make a reliable estimate of its annual effective tax rate.

In accordance with ASC 740-270, Interim Reporting, at the end of each interim period, the Company is required to determine the best estimate of its annual effective tax rate and then apply that rate in providing for income taxes on an interim period. However, in certain circumstances where the Company is unable to make a reliable estimate of the annual effective tax rate, ASC 740-270 allows the actual effective tax rate for the interim period to be used. For the first quarter ended March 28, 2020, the Company calculated its effective rate for the interim period and applied that rate to the interim period results. The Company used this approach because it was unable to reasonably estimate its annual effective rate due to the variability of the rate as a result of small changes in forecasted income, fluctuations in annual pre-tax income and loss between quarters, and the effects of being taxed in multiple tax jurisdictions.

# 14. Stockholders' Equity

The following tables reflect the changes in stockholders' equity for the three months ended March 28, 2020 and March 30, 2019 (in thousands).

					Total Stockholders'	Equity			
	Commo	n Stock	Additional		Accumulated Other	Treasury Stock			Total
	Shares	Amount	Paid-in Capital	Retained Earnings	Comprehensive Income (Loss)	Shares	Amount	Noncontrolling Interest	Stockholders' Equity
January 1, 2020	78,980	\$ 790 \$	1,868,250 \$	7,232,337	(765,824)	(7,348) \$	(215,712) \$	6,607	\$ 8,126,448
Shares issued under employee and director stock plans	130	1	(3,288)	_	_	2	59	_	(3,228)
Stock-based compensation expense	_	_	5,041	_	_	_	_	_	5,041
Repurchases of common stock	(579)	(6)	_	(68,635)	_	_	_	_	(68,641)
Noncontrolling earnings	_	_	_	_	_	_	_	(49)	(49)
Currency translation adjustment on non-controlling interests	_	_	_	_	_	_	_	(283)	(283)
Currency translation adjustment	_	_	_	_	(322,129)	_	_	_	(322,129)
Prior pension and post-retirement benefit service cost and actuarial gain / loss	_	_	_	_	101	_	_	_	101
CECL Adoption	_	_	_	(131)	_	_	_	_	(131)
Net income	_	_	_	110,514	_	_	_	_	110,514
March 28, 2020	78,531	\$ 785 \$	1,870,003 \$	7,274,085	\$ (1,087,852)	(7,346) \$	(215,653) \$	6,275	\$ 7,847,643

		Total Stockholders' Equity												
	Comm	Common Stock A					Retained Earnings		Accumulated Other	Treasury Stock			Total	
	Shares			Comprehensive Income (Loss)					Shares	Amount	Noncontrolling Interest	Stockholders' Equity		
January 1, 2019	79,656	\$	797	\$	1,852,173	\$	6,588,197	\$	(791,608)	(7,349) \$	(215,745) \$	6,245	\$ 7,440,059	
Shares issued under employee and director stock plans	115		1		(4,478)		_		_	_	29	_	(4,448)	
Stock-based compensation expense	_		_		5,789		_		_	_	_	_	5,789	
Noncontrolling earnings	_		_		_		_		_	_	_	(10)	(10)	
Currency translation adjustment on non-controlling interests	_		_		_		_		_	_	_	9	9	
Currency translation adjustment	_		_		_		_		13,953	_	_	_	13,953	
Prior pension and post-retirement benefit service cost and actuarial gain / loss	_		_		_		_		108	_	_	_	108	
Net income	_		_		_		121,585		_	_	_	_	121,585	
March 30, 2019	79,771	\$	798	\$	1,853,484	\$	6,709,782	\$	(777,547)	(7,349) \$	(215,716) \$	6,244	\$ 7,577,045	

#### 15. Earnings per share

Basic earnings per common share is computed by dividing net earnings available to common stockholders by the weighted average number of common shares outstanding during each period. Diluted earnings per common share assumes the exercise of outstanding stock options and the vesting of RSUs using the treasury stock method when the effects of such assumptions are dilutive. A reconciliation of net earnings available to common stockholders and weighted-average common shares outstanding for purposes of calculating basic and diluted earnings per share is as follows:

		Three Mon	ths Ended
	]	March 28, 2020	March 30, 2019
Net earnings attributable to Mohawk Industries, Inc.	\$	110,514	121,585
Weighted-average common shares outstanding-basic and diluted:			
Weighted-average common shares outstanding—basic		71,547	72,342
Add weighted-average dilutive potential common shares—options to purchase common shares and RSUs, net		230	304
Weighted-average common shares outstanding-diluted		71,777	72,646
	_		
Earnings per share attributable to Mohawk Industries, Inc.			
Basic	\$	1.54	1.68
Diluted	\$	1.54	1.67

#### 16. Segment reporting

The Company has three reporting segments: the Global Ceramic segment, the Flooring NA segment and the Flooring ROW segment. The Global Ceramic segment designs, manufactures, sources and markets a broad line of ceramic tile, porcelain tile, natural stone, quartz, porcelain slab countertops and other products, which it distributes primarily in North America, Europe, South America and Russia through its network of regional distribution centers and Company-operated service centers using company-operated trucks, common carriers or rail transportation. The segment's product lines are sold through Company-operated service centers, independent distributors, home center retailers, tile and flooring retailers and contractors. The Flooring NA segment designs, manufactures, sources and markets its floor covering product lines, including carpets, rugs, carpet pad, hardwood, laminate and resilient (includes sheet vinyl and LVT), which it distributes through its network of regional distribution centers and satellite warehouses using company-operated trucks, common carrier or rail transportation. The segment's product lines are sold through various selling channels, including independent floor covering retailers, distributors, home centers, mass merchandisers, department stores, shop at home, buying groups, commercial contractors and commercial end users. The Flooring ROW segment designs, manufactures, sources, licenses and markets laminate, hardwood flooring, roofing elements, insulation boards, medium-density fiberboard ("MDF"), chipboards, other wood products, sheet vinyl and LVT, which it distributes primarily in Europe, Australia, New Zealand and Russia through various selling channels, which include retailers, independent distributors and home centers.

The accounting policies for each operating segment are consistent with the Company's policies for the consolidated financial statements. Amounts disclosed for each segment are prior to any elimination or consolidation entries. Corporate general and administrative expenses attributable to each segment are estimated and allocated accordingly. Segment performance is evaluated based on operating income.

Segment information is as follows:

		Three Months Ended			
		March 28, 2020	March 30, 2019		
Net sales:	_				
Global Ceramic segment	\$	848,450	898,352		
Flooring NA segment		848,330	921,980		
Flooring ROW segment		588,983	622,158		
Intersegment sales		_			
Total	<u>\$</u>	2,285,763	2,442,490		
Operating income (loss):					
Global Ceramic segment	\$	49,089	84,335		
Flooring NA segment		33,682	649		
Flooring ROW segment		77,227	90,431		
Corporate and intersegment eliminations		(8,515)	(10,085)		
Total	\$	151,483	165,330		
		At March 28, 2020	At December 31, 2019		
Assets:	_				
Global Ceramic segment	\$	5,237,631	5,419,896		
Flooring NA segment		3,841,815	3,823,654		
Flooring ROW segment		3,810,348	3,925,246		
Corporate and intersegment eliminations		367,148	217,884		
Total	\$	13,256,942	13,386,680		

# 17. Commitments and contingencies

The Company is involved in litigation from time to time in the regular course of its business. Except as noted below, there are no material legal proceedings pending or known by the Company to be contemplated to which the Company is a party or to which any of its property is subject.

#### Perfluorinated Compounds ("PFCs") Litigation

In September 2016, the Water Works and Sewer Board of the City of Gadsden, Alabama (the "Gadsden Water Board") filed an individual complaint in the Circuit Court of Etowah County, Alabama against certain manufacturers, suppliers, and users of chemicals containing specific PFCs, including the Company. In May 2017, the Water Works and Sewer Board of the Town of Centre, Alabama (the "Centre Water Board") filed a similar complaint in the Circuit Court of Cherokee County, Alabama. The Gadsden Water Board and the Centre Water Board both seek monetary damages and injunctive relief claiming that their water supplies contain excessive amounts of PFCs. Certain defendants, including the Company, filed dispositive motions in each case arguing that the Alabama state courts lack personal jurisdiction over them. These motions were denied. In June and September 2018, certain defendants, including the Company, petitioned the Alabama Supreme Court for Writs of Mandamus directing each lower court to enter an order granting the defendants, including the Company, filed an Application for Rehearing with the Alabama Supreme Court asking the Court to reconsider its December 2019 decision. The Alabama Supreme Court denied the application for rehearing.

In December 2019, the City of Rome, Georgia ("Rome") filed a complaint in the Superior Court of Floyd County, Georgia that is similar to the Gadsden Water Board and Centre Water Board complaints, again seeking monetary damages and injunctive relief related to PFCs. Also in December 2019, Jarrod Johnson filed a putative class action in the Superior Court of Floyd County, Georgia purporting to represent all water subscribers with the Rome (Georgia) Water and Sewer Division and/or the Floyd County (Georgia) Water Department and seeking to recover, among other things, damages in the form of alleged increased rates and

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

surcharges incurred by ratepayers for the costs associated with eliminating certain PFCs from their drinking water. In January 2020, defendant 3M Company removed the class action to federal court. The Company has filed motions to dismiss in both of these cases.

The Company denies all liability in these matters and intends to defend them vigorously.

#### Putative Securities Class Action

The Company and certain of its present and former executive officers were named as defendants in a putative shareholder class action lawsuit filed in the United States District Court for the Northern District of Georgia. The complaint alleges that defendants violated the Securities Exchange Act of 1934 and Rule 10b-5 promulgated thereunder by making materially false and misleading statements and that the officers are control persons under Section 20(a) of the Securities Exchange Act of 1934. The complaint is filed on behalf of shareholders who purchased shares of the Company's common stock between April 28, 2017 and July 25, 2019. The Company believes the claims are frivolous and intends to defend them vigorously.

#### Delaware State Court Action

The Company and certain of its present and former executive officers were named as defendants in a putative state securities class action lawsuit filed in the Superior Court of the State of Delaware on January 30, 2020. The complaint alleges that defendants violated Sections 11 and 12 of the Securities Act of 1933. The complaint is filed on behalf of shareholders who purchased shares of the Company's common stock in Mohawk Industries Retirement Plan 1 and Mohawk Industries Retirement Plan 2 between April 27, 2017 and July 25, 2019. On March 27, 2020, the Court granted a temporary stay of the litigation pending the earlier of either the close of fact discovery or the deadline to appeal the dismissal of the related Putative Securities Class Action pending in the United States District Court for the Northern District of Georgia. The stay may be lifted according to the terms set forth in the Court's Order to Stay Litigation. The Company believes the claims are frivolous and intends to defend them vigorously.

#### Belgian Tax Matter

Between 2012 and 2014, the Company received assessments from the Belgian tax authority for the calendar years 2005 through 2010 in the amounts of €46,135, €38,817, €39,635, €30,131, €35,567 and €43,117 respectively, including penalties, but excluding interest. The Belgian tax authority denied the Company's formal protests against these assessments and the Company brought all six years before the Court of First Appeal in Bruges. The Court of First Appeal in Bruges ruled in favor of the Company on January 27, 2016, with respect to the calendar years ending December 31, 2009; and on June 13, 2018, the Court of First Appeal in Bruges ruled in favor of the Company with respect to the calendar years ending December 31, 2006, December 31, 2007, December 31, 2008 and December 31, 2010. The Belgian tax authority has lodged its Notification of Appeal for all six years with the Ghent Court of Appeal. On September 17, 2019, the Company pled its case to the Ghent Court of Special (Tax) Appeals and on October 1, 2019, the Court ruled in favor of the Company, re-confirming the rulings of the Court of First Appeals in Bruges with respect to the calendar years ending December 31, 2005 and December 31, 2009. On March 12, 2020, the Belgian tax authority filed another revised assessment for the calendar year ending December 31, 2009, with the Ghent Court.

In March 2019, the Company received assessments from the Belgian tax authority for tax years 2011 through 2017 in the amount of €40,617, €39,732, €11,358, €23,919, €30,610, €93,145 and €79,933 respectively, including penalties, but excluding interest. The Company intends to file formal protests based on these assessments in a timely manner. The assessments are largely based on the same facts underlying the positive rulings, which the Belgian tax authority may appeal.

In January 2020, the Belgian tax authority canceled the tax assessments for the years ending December 31, 2011 through 2017, inclusively. On March 10, 2020, a new notice of change was received for the year ending December 31, 2016 against which the Company has filed a protest on April 10, 2020.

The Company continues to disagree with the views of the Belgian tax authority on this matter and will persist in its vigorous defense. Nevertheless, on May 24, 2016, the tax collector representing the Belgian tax authorities imposed a lien on the Company's properties in Wielsbeke (Ooigemstraat and Breestraat), Oostrozebeke (Ingelmunstersteenweg) and Desselgem (Waregemstraat) included in the Flooring ROW segment. The purpose of the lien is to provide security for payment should the Belgian tax authority prevail on its appeal. The lien does not interfere with the Company's operations at these properties.

#### General

The Company believes that adequate provisions for resolution of all contingencies, claims and pending litigation have been made for probable losses that are reasonably estimable. These contingencies are subject to significant uncertainties and we are unable to estimate the amount or range of loss, if any, in excess of amounts accrued. The Company does not believe that the ultimate outcome of these actions will have a material adverse effect on its financial condition but could have a material adverse effect on its results of operations, cash flows or liquidity in a given quarter or year.

The Company is subject to various federal, state, local and foreign environmental health and safety laws and regulations, including those governing air emissions, wastewater discharges, the use, storage, treatment, recycling and disposal of solid and hazardous materials and finished product, and the cleanup of contamination associated therewith. Because of the nature of the Company's business, the Company has incurred, and will continue to incur, costs relating to compliance with such laws and regulations. The Company is involved in various proceedings relating to environmental matters and is currently engaged in environmental investigation, remediation and post-closure care programs at certain sites. The Company has provided accruals for such activities that it has determined to be both probable and reasonably estimable. The Company does not expect that the ultimate liability with respect to such activities will have a material adverse effect on its financial condition but could have a material adverse effect on its results of operations, cash flows or liquidity in a given quarter or year.

#### 18. Debt

Senior Credit Facility

On October 18, 2019, the Company amended and restated its \$1,800,000 senior credit facility, extending the maturity from March 26, 2022 to October 18, 2024 (as amended and restated, the "Senior Credit Facility"). The Senior Credit Facility marginally reduced the commitment fee and modified certain negative covenants to provide the Company with additional flexibility, including flexibility to make acquisitions and incur additional indebtedness. The amendment also renewed the Company's option to extend the maturity of the Senior Credit Facility up to two times for an additional one-year period each.

At the Company's election, revolving loans under the Senior Credit Facility bear interest at annual rates equal to either (a) LIBOR for 1, 2, 3 or 6 month periods, as selected by the Company, plus an applicable margin ranging between 1.00% and 1.75% (1.125% as of March 28, 2020), or (b) the higher of the Wells Fargo Bank, National Association prime rate, the Federal Funds rate plus 0.5%, or the Eurocurrency Rate (as defined in the Senior Credit Facility) rate plus 1.0%, plus an applicable margin ranging between 0.00% and 0.75% (0.125% as of March 28, 2020). The Company also pays a commitment fee to the lenders under the Senior Credit Facility on the average amount by which the aggregate commitments of the lenders exceed utilization of the Senior Credit Facility ranging from 0.09% to 0.20% per annum (0.11% as of March 28, 2020). The applicable margins and the commitment fee are determined based on whichever of the Company's Consolidated Net Leverage Ratio or its senior unsecured debt rating (or if not available, corporate family rating) results in the lower applicable margins and commitment fee (with applicable margins and the commitment fee increasing as that ratio increases or those ratings decline, as applicable).

The obligations of the Company and its subsidiaries in respect of the Senior Credit Facility are unsecured.

The Senior Credit Facility includes certain affirmative and negative covenants that impose restrictions on the Company's financial and business operations, including limitations on liens, subsidiary indebtedness, fundamental changes, asset dispositions, dividends and other similar restricted payments, transactions with affiliates, future negative pledges, and changes in the nature of the Company's business. The Company is also required to maintain a Consolidated Interest Coverage Ratio of at least 3.0 to 1.0 and a Consolidated Net Leverage Ratio of no more than 3.75 to 1.0, each as of the last day of any fiscal quarter. The limitations contain customary exceptions or, in certain cases, do not apply as long as the Company is in compliance with the financial ratio requirements and is not otherwise in default. However, at the Company's election upon the occurrence of certain material acquisitions, a step up of the maximum permitted Consolidated Net Leverage Ratio to 4.00 to 1.00 for the four (4) fiscal quarter period of the Company commencing with the fiscal quarter during which said acquisition(s) closes.

The Senior Credit Facility also contains customary representations and warranties and events of default, subject to customary grace periods.

In 2019, the Company paid financing costs of \$2,264 in connection with the amendment and restatement of its Senior Credit Facility. These costs were deferred and, along with previously unamortized costs of \$3,405 are being amortized over the term of the Senior Credit Facility.

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

As of March 28, 2020, amounts utilized under the Senior Credit Facility included \$565,245 of borrowings and \$22,787 of standby letters of credit related to various insurance contracts and foreign vendor commitments. The outstanding borrowings of \$305,900 under the Company's U.S. and European commercial paper programs as of March 28, 2020 reduce the availability of the Senior Credit Facility. Including commercial paper borrowings, the Company has utilized \$893,932 under the Senior Credit Facility resulting in a total of \$906,068 available as of March 28, 2020.

#### Commercial Paper

On February 28, 2014 and July 31, 2015, the Company established programs for the issuance of unsecured commercial paper in the United States and Eurozone capital markets, respectively. Commercial paper issued under the U.S. and European programs will have maturities ranging up to 397 and 183 days, respectively. None of the commercial paper notes may be voluntarily prepaid or redeemed by the Company and all rank pari passu with all of the Company's other unsecured and unsubordinated indebtedness. To the extent that the Company issues European commercial paper notes through a subsidiary of the Company, the notes will be fully and unconditionally guaranteed by the Company.

The Company uses its Senior Credit Facility as a liquidity backstop for its commercial paper programs. Accordingly, the total amount outstanding under all of the Company's commercial paper programs may not exceed \$1,800,000 (less any amounts drawn on the Senior Credit Facility) at any time.

The proceeds from the issuance of commercial paper notes will be available for general corporate purposes. As of March 28, 2020, there was \$60,300 outstanding under the U.S. commercial paper program, and the euro equivalent of \$245,600 under the European program. The weighted-average interest rate and maturity period for the U.S. program were 1.70% and 29 days, respectively. The weighted-average interest rate and maturity period for the European program were (0.26)% and 23.4 days, respectively. The COVID-19 crisis has recently impacted the commercial paper markets, both in the US and Europe, resulting in volatility in relation to supply and pricing. As stated previously, the Company's commercial paper programs are backstopped by the Senior Credit Facility, which allows the Company to mitigate market disruptions using direct borrowings from the Senior Credit Facility.

#### Senior Notes

On September 4, 2019, Mohawk Capital Finance S.A. ("Mohawk Finance"), an indirect wholly-owned finance subsidiary of the Company, completed the issuance and sale of €300,000 aggregate principal amount of its Floating Rate Notes due September 4, 2021 ("2021 Floating Rate Notes"). The 2021 Floating Rate Notes are senior unsecured obligations of Mohawk Finance and rank pari passu with all of Mohawk Finance's other existing and future senior unsecured indebtedness. The 2021 Floating Rate Notes are fully, unconditionally and irrevocably guaranteed by the Company on a senior unsecured basis. These notes bear interest at a rate per annum, reset quarterly, equal to three-month EURIBOR plus 0.2% (but in no event shall the interest rate be less than zero). Interest on the 2021 Floating Rate Notes is payable quarterly on December 4, March 4, June 4, and September 4 of each year. Mohawk Finance received an issuance premium of €744 and paid financing cost of \$754 in connection with the 2021 Floating Rate Notes. The issuance premium and financing costs have been deferred and are being amortized over the term of the 2021 Floating Rate Notes.

On May 18, 2018, Mohawk Finance completed the issuance and sale of €300,000 aggregate principal amount of its Floating Rate Notes due May 18, 2020 ("2020 Floating Rate Notes"). The 2020 Floating Rate Notes are senior unsecured obligations of Mohawk Finance and rank pari passu with all of Mohawk Finance's other existing and future senior unsecured indebtedness. The 2020 Floating Rate Notes are fully, unconditionally and irrevocably guaranteed by the Company on a senior unsecured basis. These notes bear interest at a rate per annum, reset quarterly, equal to three-month EURIBOR plus 0.3% (but in no event shall the interest rate be less than zero). Interest on the 2020 Floating Rate Notes is payable quarterly on August 18, November 18, February 18, and May 18 of each year. Mohawk Finance paid financing costs of \$890 in connection with the 2020 Floating Rate Notes. These costs were deferred and are being amortized over the term of the 2020 Floating Rate Notes.

On September 11, 2017, Mohawk Finance completed the issuance and sale of €300,000 aggregate principal amount of its Floating Rate Notes due September 11, 2019 ("2019 Floating Rate Notes"). The 2019 Floating Rate Notes are senior unsecured obligations of Mohawk Finance and ranked pari passu with all of Mohawk Finance's other existing and future senior unsecured indebtedness. The 2019 Floating Rate Notes were fully, unconditionally and irrevocably guaranteed by the Company on a senior unsecured basis. These notes bore interest at a rate per annum, reset quarterly, equal to three-month EURIBOR plus 0.3% (but in no event would the interest rate be less than zero). Interest on the 2019 Floating Rate Notes was payable quarterly on September 11, December 11, March 11, and June 11 of each year. Mohawk Finance paid financing costs of \$911 in connection with the 2019 Floating Rate Notes. These costs were deferred and amortized over the term of the 2019 Floating Rate Notes. On September 11,

#### NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS (continued)

2019, the Company paid the remaining €300,000 outstanding principal of the 2019 Floating Rate Notes utilizing cash on hand and borrowings under its European commercial paper program.

On June 9, 2015, the Company issued €500,000 aggregate principal amount of 2.00% Senior Notes ("2.00% Senior Notes") due January 14, 2022. The 2.00% Senior Notes are senior unsecured obligations of the Company and rank pari passu with all of the Company's existing and future unsecured indebtedness. Interest on the 2.00% Senior Notes is payable annually in cash on January 14 of each year, commencing on January 14, 2016. The Company paid financing costs of \$4,218 in connection with the 2.00% Senior Notes. These costs were deferred and are being amortized over the term of the 2.00% Senior Notes.

On January 31, 2013, the Company issued \$600,000 aggregate principal amount of 3.85% Senior Notes ("3.85% Senior Notes") due February 1, 2023. The 3.85% Senior Notes are senior unsecured obligations of the Company and rank pari passu with all of the Company's existing and future unsecured indebtedness. Interest on the 3.85% Senior Notes is payable semi-annually in cash on February 1 and August 1 of each year. The Company paid financing costs of \$6,000 in connection with the 3.85% Senior Notes. These costs were deferred and are being amortized over the term of the 3.85% Senior Notes.

As defined in the related agreements, the Company's senior notes contain covenants, representations and warranties and events of default, subject to exceptions, and restrictions on the Company's financial and business operations, including limitations on liens, restrictions on entering into sale and leaseback transactions, fundamental changes, and a provision allowing the holder of the notes to require repayment upon a change of control triggering event.

#### Term Loan Subsequent Event

On April 7, 2020, the Company entered into a credit agreement that provides for a \$500,000 delayed draw term loan facility (the "Term Loan Facility"). On April 15, 2020, the Company borrowed the full amount on the Term Loan Facility, the proceeds of which may be used for funding working capital and general corporate purposes of the Company. The principal amount of the Term Loan Facility must be repaid in a single installment on April 6, 2021. The Company may prepay all or a portion of the Term Loan Facility from time to time, plus accrued and unpaid interest. The obligations of the Company and its subsidiaries in respect of the Term Loan Facility are unsecured. The Term Loan Facility is subject to the same affirmative and negative covenants that are applicable to the Senior Credit Facility.

The fair values and carrying values of our debt instruments are detailed as follows:

	At March	28, 2020	At Decembe	er 31, 2019
	Fair Value	Carrying Value	Fair Value	Carrying Value
3.85% senior notes, payable February 1, 2023; interest payable semiannually	\$ 610,050	600,000	627,144	600,000
2.00% senior notes, payable January 14, 2022; interest payable annually	545,561	556,917	580,235	560,099
Floating Rate Notes, payable May 18, 2020, interest payable quarterly	334,173	334,150	336,066	336,059
Floating rate notes, payable September 04, 2021, interest payable quarterly	332,733	334,150	335,965	336,059
U.S. commercial paper	60,300	60,300	317,000	317,000
European commercial paper	245,600	245,600	376,946	376,946
Five-year senior secured credit facility, due October 18, 2024	565,245	565,245	16,803	16,803
Finance leases and other	30,877	30,877	30,049	30,049
Unamortized debt issuance costs	(2,714)	(2,714)	(3,129)	(3,129)
Total debt	2,721,825	2,724,525	2,617,079	2,569,886
Less current portion of long-term debt and commercial paper	1,210,525	1,210,525	1,051,498	1,051,498
Long-term debt, less current portion	\$ 1,511,300	1,514,000	1,565,581	1,518,388

The fair values of the Company's debt instruments were estimated using market observable inputs, including quoted prices in active markets, market indices and interest rate measurements. Within the hierarchy of fair value measurements, these are Level 2 fair values.

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

#### Overview

During the past two decades, the Company has grown significantly. Its current geographic breadth and diverse product offering are reflected in three reporting segments: Global Ceramic; Flooring North America ("Flooring NA"); and Flooring Rest of the World ("Flooring ROW"). The Global Ceramic Segment designs, manufactures, sources and markets a broad line of ceramic tile, porcelain tile, natural stone tile and other products including natural stone, quartz and porcelain slab countertops, which it distributes primarily in North America, Europe, Brazil and Russia through various selling channels, which include company-owned stores, independent distributors and home centers. The Flooring NA Segment designs, manufactures, sources and markets its floor covering products, including broadloom carpet, carpet tile, rugs, carpet cushion, laminate and vinyl products, including luxury vinyl tile (LVT) and sheet vinyl, and wood flooring, all of which it distributes through its network of regional distribution centers and satellite warehouses using Company-operated trucks, common carriers or rail transportation. The Segment's product lines are sold through various channels, including independent floor covering retailers, independent distributors, home centers, mass merchandisers, department stores, shop at home, online retailers, buying groups, commercial contractors and commercial end users. The Flooring ROW Segment designs, manufactures, sources, licenses and markets laminate, vinyl products, including LVT and sheet vinyl, wood flooring, roofing panels, insulation boards, medium-density fiberboard ("MDF") and chipboards, which it distributors, company-owned distributors, home centers, commercial contractors and commercial end users.

Mohawk is a significant supplier of every major flooring category with manufacturing operations in 18 nations and sales in more than 170 countries. Based on its annual sales, the Company believes it is the world's largest flooring manufacturer. A majority of the Company's long-lived assets are located in the United States and Europe, which are also the Company's primary markets. Additionally, the Company maintains significant operations in Russia, Mexico, Australia, New Zealand, Brazil and other parts of the world. The Company is a leading provider of flooring for residential and commercial markets and has earned significant recognition for its innovation in design and performance as well as sustainability.

For the three months ended March 28, 2020, net earnings attributable to the Company were \$110.5 million, or diluted earnings per share ("EPS") of \$1.54, compared to net earnings attributable to the Company of \$121.6 million, or diluted EPS of \$1.67 for the three months ended March 30, 2019. The change in EPS was primarily attributable to productivity gains, lower inflation, and lower startup costs that were offset by the unfavorable net impact of lower volumes, the unfavorable net impact of price and product mix, and costs due to temporarily reducing production. Our operations and net earnings for the first quarter were affected by broader economic issues related to the COVID-19 pandemic. In particular, the Company experienced decreasing demand towards the end of the quarter and increased costs associated with short-term reductions in manufacturing output.

For the three months ended March 28, 2020, the Company generated \$195.0 million of cash from operating activities. As of March 28, 2020, the Company had cash and cash equivalents of \$263.1 million, of which \$118.5 million was in the United States and \$144.6 million was in foreign countries. On April 7, 2020, the Company borrowed \$500.0 million on its delayed draw term loan facility in order to support liquidity needs during the COVID-19 crisis.

#### COVID-19 Pandemic

Due to its large global footprint, Mohawk's business is sensitive to macroeconomic events in the United States and abroad. While the near-term economic and financial impact of the COVID-19 pandemic is rapidly evolving and difficult to measure, based on current visibility, the Company expects that it will continue to see decreased near-term demand across a number of its markets.

Also, the Company has experienced and may continue to experience plant closures resulting from lower demand, health-based concerns, and government mandated closures. The majority of our manufacturing and distribution facilities, though, continue to operate, to the extent supported by demand, in accordance with local health and safety guidance. In order to manage reduced short-term production needs, the Company has experienced, and may continue to initiate temporary furloughs and layoffs. The Company believes it has the experience and resources necessary to capitalize on opportunities that will arise once employees return to work around the world and macroeconomic conditions improve.

The Company is following the recommendations of local health authorities to minimize exposure risk for its employees, suppliers, customers and other stakeholders. The Company is currently implementing business continuity plans during the crisis and attempting to minimize the pandemic's impact. For information on risk factors that could impact our results, please refer to "Risk Factors" in Part II, Item 1A of this Form 10-Q.

#### **Results of Operations**

#### Quarter Ended March 28, 2020, as compared with Quarter Ended March 30, 2019

#### Net sales

Net sales for the three months ended March 28, 2020 were \$2,285.8 million, reflecting a decrease of \$156.7 million, or 6.4%, from the \$2,442.5 million reported for the three months ended March 30, 2019. The decrease was primarily attributable to lower volumes of approximately \$46 million, the unfavorable impact from fewer shipping days in the first quarter of 2020 of approximately \$38 million, unfavorable net impact of price and product mix of approximately \$39 million and the unfavorable net impact from foreign exchange rates of approximately \$34 million. Our sales globally for the first quarter were affected by broader economic issues related to the COVID-19 pandemic. In particular, the Company experienced decreasing demand towards the end of the quarter.

Global Ceramic segment—Net sales decreased \$49.9 million, or 5.6%, to \$848.5 million for the three months ended March 28, 2020, compared to \$898.4 million for the three months ended March 30, 2019. The decrease was primarily attributable to lower volumes of approximately \$16 million, the unfavorable impact from fewer shipping days in the first quarter of 2020 of approximately \$15 million, the unfavorable net impact from foreign exchange rates of approximately \$13 million and the unfavorable net impact of price and product mix of approximately \$6 million.

Flooring NA segment—Net sales decreased \$73.7 million, or 8.0%, to \$848.3 million for the three months ended March 28, 2020, compared to \$922.0 million for the three months ended March 30, 2019. The decrease was primarily attributable to lower volumes of approximately \$44 million, the unfavorable impact from fewer shipping days in the first quarter of 2020 of approximately \$14 million, and the unfavorable net impact of price and product mix of approximately \$16 million.

Flooring ROW segment—Net sales decreased \$33.2 million, or 5.3%, to \$589.0 million for the three months ended March 28, 2020, compared to \$622.2 million for the three months ended March 30, 2019. The decrease was primarily due to the unfavorable impact from fewer shipping days in the first quarter of 2020 of approximately \$10 million, the unfavorable net impact from foreign exchange rates of approximately \$21 million and the unfavorable net impact of price and product mix of approximately \$16 million, partially offset by higher sales volumes of approximately \$14 million.

#### Gross profit

Gross profit for the three months ended March 28, 2020 was \$616.4 million (27.0% of net sales), a decrease of \$8.5 million or 1.4%, compared to gross profit of \$624.9 million (25.6% of net sales) for the three months ended March 30, 2019. As a percentage of net sales, gross profit increased 138 basis points. The decrease in gross profit dollars was primarily attributable to the unfavorable net impact of lower volumes of approximately \$31 million, the unfavorable net impact of price and product mix of approximately \$28 million, costs due to temporarily reducing production of approximately \$22 million, and the unfavorable net impact from foreign exchange rates of approximately \$5 million, partially offset by productivity gains of approximately \$38 million, lower restructuring, acquisition and integration-related costs of approximately \$27 million, and lower inflation of approximately \$12 million. As previously discussed, our operations for the first quarter were affected by broader economic issues related to the COVID-19 pandemic. In particular, the Company experienced decreasing demand towards the end of the quarter and increased costs associated with short-term reductions in manufacturing output.

#### Selling, general and administrative expenses

Selling, general and administrative expenses for the three months ended March 28, 2020 were \$465.0 million (20.3% of net sales), an increase of \$5.4 million compared to \$459.6 million (18.8% of net sales) for the three months ended March 30, 2019. As a percentage of net sales, selling, general and administrative expenses increased 152 basis points. The increase in selling, general and administrative expenses in dollars was primarily attributable to approximately \$11 million of costs associated with investments in new product development, sales personnel, marketing and other, partially offset by the favorable net impact from foreign exchange rates of approximately \$6 million.

## **Operating income**

Operating income for the three months ended March 28, 2020 was \$151.5 million (6.6% of net sales) reflecting a decrease of \$13.8 million, or 8.3%, compared to operating income of \$165.3 million (6.8% of net sales) for the three months ended March 30,

2019. The decrease in operating income was primarily attributable to the unfavorable net impact due to lower volumes of approximately \$34 million, the unfavorable net impact of price and product mix of approximately \$28 million, costs due to temporarily reducing production of approximately \$22 million, and approximately \$12 million of costs associated with investments in new product development, sales personnel, marketing and other, partially offset by productivity gains of approximately \$36 million, lower restructuring, acquisition and integration-related costs of approximately \$29 million, lower inflation of approximately \$8 million, and lower startup costs of approximately \$8 million.

Global Ceramic segment—Operating income was \$49.1 million (5.8% of segment net sales) for the three months ended March 28, 2020 reflecting a decrease of \$35.2 million compared to operating income of \$84.3 million (9.4% of segment net sales) for the three months ended March 30, 2019. The decrease in operating income was primarily attributable to the unfavorable net impact due of lower volumes of approximately \$12 million, the unfavorable net impact of price and product mix of approximately \$10 million, costs due to temporarily reducing production of approximately \$15 million, partially offset by productivity gains of approximately \$4 million.

Flooring NA segment—Operating income was \$33.7 million (4.0% of segment net sales) for the three months ended March 28, 2020 reflecting an increase of \$33.1 million compared to operating income of \$0.6 million (0.1% of segment net sales) for the three months ended March 30, 2019. The increase in operating income was primarily attributable to productivity gains of approximately \$29 million, lower restructuring, acquisition and integration-related costs of approximately \$23 million and lower inflation of approximately \$7 million, partially offset by the unfavorable net impact due of lower volumes of approximately \$19 million, the unfavorable net impact of price and product mix of approximately \$5 million, and costs due to temporarily reducing production of approximately \$6 million.

Flooring ROW segment—Operating income was \$77.2 million (13.1% of segment net sales) for the three months ended March 28, 2020 reflecting a decrease of \$13.2 million compared to operating income of \$90.4 million (14.5% of segment net sales) for the three months ended March 30, 2019. The decrease in operating income was primarily attributable to the unfavorable net impact of price and product mix of approximately \$13 million, approximately \$7 million of costs associated with investments in new product development, sales personnel, and marketing the unfavorable net impact due of lower volumes of approximately \$3 million, costs due to temporarily reducing production of approximately \$2 million, partially offset by lower inflation of approximately \$9 million, and productivity gains of approximately \$3 million.

#### Interest expense

Interest expense was \$8.7 million for the three months ended March 28, 2020, reflecting a decrease of \$1.8 million compared to interest expense of \$10.5 million for the three months ended March 30, 2019. The decrease in interest expense was primarily due to decreased borrowings.

#### Other expense (income), net

Other expense, net was \$5.7 million for the three months ended March 28, 2020, reflecting an unfavorable change of \$9.4 million compared to other income, net of \$3.7 million for the three months ended March 30, 2019. The change was primarily attributable to unfavorable foreign exchange rates on transactions in the current year.

#### Income tax expense

For the three months ended March 28, 2020, the Company recorded income tax expense of \$26.7 million on earnings before income taxes of \$137.1 million for an effective tax rate of 19.4%, as compared to income tax expense of \$37.0 million on earnings before income taxes of \$158.6 million, for an effective tax rate of 23.3% for the three months ended March 30, 2019. The difference in the effective tax rates for the comparative periods was caused by the geographical dispersion of profits and losses and the inability of the Company to make a reliable estimate of its annual effective tax rate.

In accordance with ASC 740-270, Interim Reporting, at the end of each interim period, the Company is required to determine the best estimate of its annual effective tax rate and then apply that rate in providing for income taxes on an interim period. However, in certain circumstances where the Company is unable to make a reliable estimate of the annual effective tax rate, ASC 740-270 allows the actual effective tax rate for the interim period to be used. For the first quarter ended March 28, 2020, the Company calculated its effective rate for the interim period and applied that rate to the interim period results. The Company used this approach because it was unable to reasonably estimate its annual effective rate due to the variability of the rate as a result of small changes in forecasted income, fluctuations in annual pre-tax income and loss between quarters, and the effects of being taxed in multiple tax jurisdictions.

#### **Liquidity and Capital Resources**

The Company's primary capital requirements are for working capital, capital expenditures and acquisitions. The Company's capital needs are met primarily through a combination of internally generated funds, commercial paper, bank credit lines, term and senior notes and credit terms from suppliers.

Management has and will continue to evaluate its liquidity needs and strategy regarding capital resources in light of the recent economic crisis caused by the COVID-19 pandemic. As discussed below, the Company borrowed \$500.0 million under its newly-established delayed draw term loan facility in April 2020 to strengthen its short-term liquidity position. At the same time, the Company has unilaterally extended payment terms for its vendors during the crisis to offset delays in receivable collections. Due to reduced short-term demand, the Company has temporarily reduced production at certain plants and reduced headcount through furloughs and layoffs. Management believes these actions along with cash secured from increased borrowing will allow the Company to meet any needs stemming from short-term reductions in cash flows from operations.

Net cash provided by operating activities in the first three months of 2020 was \$195.0 million, compared to net cash provided by operating activities of \$170.1 million in the first three months of 2019. The increase of \$24.8 million in 2020 was primarily attributable to changes in working capital partially offset by lower net earnings.

Net cash used in investing activities in the first three months of 2020 was \$133.4 million compared to net cash used in investing activities of \$211.8 million in the first three months of 2019. The decrease was primarily due to a decrease in acquisition costs of \$76.8 million. In an effort to manage liquidity during the COVID-19 crisis, management is reducing near-term capital expenditures and expects to reduce its spend for the remainder of 2020.

Net cash provided by financing activities in the first three months of 2020 was \$87.2 million compared to net cash provided by financing activities of \$26.8 million in the three months of 2019. The change in cash provided by financing activities is primarily attributable to the net proceeds from the Senior Credit Facility of \$585.3 million, partially offset by the net pay down on commercial paper of \$464.8 million and share repurchases of \$68.6 million

As of March 28, 2020, the Company had cash of \$263.1 million, of which \$144.6 million was held outside the United States. The Company plans to permanently reinvest the cash held outside the United States. The Company believes that its cash and cash equivalents on hand, cash generated from operations and availability under its existing credit facilities will be sufficient to meet its capital expenditure, working capital and debt servicing requirements over at least the next twelve months. The Company is continually evaluating its projected needs in light of the current crisis and the Company may conduct additional debt financings, subject to market conditions, to increase its liquidity and to take advantage of attractive financing opportunities.

On October 25, 2018, the Company announced that its Board of Directors approved a new share repurchase program, authorizing the Company to repurchase up to \$500 million of its common stock. The share repurchase program does not obligate the Company to acquire any particular amount of common stock, and it may be suspended or terminated at any time at the Company's discretion. The timing and amount of any purchases of common stock will be based on the Company's liquidity, general business and market conditions and other factors, including alternative investment opportunities. The Company has purchased a total of 3.7 million shares under the program for an aggregate of \$442.9 million through the first quarter. The Company is putting future purchases on hold until the economic environment improves.

The Company may continue, from time to time, to retire its outstanding debt through cash purchases in the open market, privately negotiated transactions or otherwise. Such repurchases, if any, will depend on prevailing market conditions, the Company's liquidity requirements, contractual restrictions and other factors. The amount involved may be material.

#### Senior Credit Facility

On October 18, 2019, the Company amended and restated its \$1,800.0 million senior credit facility, extending the maturity from March 26, 2022 to October 18, 2024 (as amended and restated, the "Senior Credit Facility"). The Senior Credit Facility marginally reduced the commitment fee and modified certain negative covenants to provide the Company with additional flexibility, including flexibility to make acquisitions and incur additional indebtedness. The amendment also renewed the Company's option to extend the maturity of the Senior Credit Facility up to two times for an additional one-year period each.

At the Company's election, revolving loans under the Senior Credit Facility bear interest at annual rates equal to either (a) LIBOR for 1, 2, 3 or 6 month periods, as selected by the Company, plus an applicable margin ranging between 1.00% and 1.75% (1.125% as of March 28, 2020), or (b) the higher of the Wells Fargo Bank, National Association prime rate, the Federal Funds rate plus 0.5%, or the Eurocurrency Rate (as defined in the Senior Credit Facility) rate plus 1.0%, plus an applicable margin

ranging between 0.00% and 0.75% (0.125% as of March 28, 2020). The Company also pays a commitment fee to the lenders under the Senior Credit Facility on the average amount by which the aggregate commitments of the lenders exceed utilization of the Senior Credit Facility ranging from 0.09% to 0.20% per annum (0.11% as of March 28, 2020). The applicable margins and the commitment fee are determined based on whichever of the Company's Consolidated Net Leverage Ratio or its senior unsecured debt rating (or if not available, corporate family rating) results in the lower applicable margins and commitment fee (with applicable margins and the commitment fee increasing as that ratio increases or those ratings decline, as applicable).

The obligations of the Company and its subsidiaries in respect of the Senior Credit Facility are unsecured.

The Senior Credit Facility includes certain affirmative and negative covenants that impose restrictions on the Company's financial and business operations, including limitations on liens, subsidiary indebtedness, fundamental changes, asset dispositions, dividends and other similar restricted payments, transactions with affiliates, future negative pledges, and changes in the nature of the Company's business. The Company is also required to maintain a Consolidated Interest Coverage Ratio of at least 3.0 to 1.0 and a Consolidated Net Leverage Ratio of no more than 3.75 to 1.0, each as of the last day of any fiscal quarter. The limitations contain customary exceptions or, in certain cases, do not apply as long as the Company is in compliance with the financial ratio requirements and is not otherwise in default. However, at the Company's election upon the occurrence of certain material acquisitions, a step up of the maximum permitted Consolidated Net Leverage Ratio to 4.00 to 1.00 for the four (4) fiscal quarter period of the Company commencing with the fiscal quarter during which said acquisition(s) closes.

The Senior Credit Facility also contains customary representations and warranties and events of default, subject to customary grace periods.

In 2019, the Company paid financing costs of \$2.3 million in connection with the amendment and restatement of its Senior Credit Facility. These costs were deferred and, along with previously unamortized costs of \$3.4 million are being amortized over the term of the Senior Credit Facility.

As of March 28, 2020, amounts utilized under the Senior Credit Facility included \$565.2 million of borrowings and \$22.8 million of standby letters of credit related to various insurance contracts and foreign vendor commitments. The outstanding borrowings of \$305.9 million under the Company's U.S. and European commercial paper programs as of March 28, 2020 reduce the availability of the 2019 Senior Credit Facility. Including commercial paper borrowings, the Company has utilized \$893.9 million under the Senior Credit Facility resulting in a total of \$906.1 million available as of March 28, 2020.

#### Commercial Paper

On February 28, 2014 and July 31, 2015, the Company established programs for the issuance of unsecured commercial paper in the United States and Eurozone capital markets, respectively. Commercial paper issued under the U.S. and European programs will have maturities ranging up to 397 and 183 days, respectively. None of the commercial paper notes may be voluntarily prepaid or redeemed by the Company and all rank pari passu with all of the Company's other unsecured and unsubordinated indebtedness. To the extent that the Company issues European commercial paper notes through a subsidiary of the Company, the notes will be fully and unconditionally guaranteed by the Company.

The Company uses its Senior Credit Facility as a liquidity backstop for its commercial paper programs. Accordingly, the total amount outstanding under all of the Company's commercial paper programs may not exceed \$1,800.0 million (less any amounts drawn on the Senior Credit Facility) at any time.

The proceeds from the issuance of commercial paper notes will be available for general corporate purposes. As of March 28, 2020, there was \$60.3 million outstanding under the U.S. commercial paper program, and the euro equivalent of \$245.6 million under the European program. The weighted-average interest rate and maturity period for the U.S. program were 1.70% and 29 days, respectively. The weighted-average interest rate and maturity period for the European program were (0.26)% and 23.4 days, respectively. The COVID-19 crisis has recently impacted the commercial paper markets, both in the US and Europe, resulting in volatility in relation to supply and pricing. As stated previously, the Company's commercial paper programs are backstopped by the Senior Credit Facility, which allows the Company to mitigate market disruptions using direct borrowings from the Senior Credit Facility.

#### Senior Notes

On September 4, 2019, Mohawk Finance completed the issuance and sale of €300.0 million aggregate principal amount of its Floating Rate Notes due September 4, 2021 ("2021 Floating Rate Notes"). The 2021 Floating Rate Notes are senior unsecured obligations of Mohawk Finance and rank pari passu with all of Mohawk Finance's other existing and future senior unsecured indebtedness. The 2021 Floating Rate Notes are fully, unconditionally and irrevocably guaranteed by the Company on a senior unsecured basis. These notes bear interest at a rate per annum, reset quarterly, equal to three-month EURIBOR plus 0.2% (but in no event shall the interest rate be less than zero). Interest on the 2021 Floating Rate Notes is payable quarterly on December 4, March 4, June 4, and September 4 of each year. Mohawk Finance received an issuance premium of €0.7 million and paid financing cost of \$0.8 million in connection with the 2021 Floating Rate Notes. The issuance premium and financing costs have been deferred and are being amortized over the term of the 2021 Floating Rate Notes.

On May 18, 2018, Mohawk Finance completed the issuance and sale of €300.0 million aggregate principal amount of its Floating Rate Notes due May 18, 2020 ("2020 Floating Rate Notes"). The 2020 Floating Rate Notes are senior unsecured obligations of Mohawk Finance and rank pari passu with all of Mohawk Finance's other existing and future senior unsecured indebtedness. The 2020 Floating Rate Notes are fully, unconditionally and irrevocably guaranteed by the Company on a senior unsecured basis. These notes bear interest at a rate per annum, reset quarterly, equal to three-month EURIBOR plus 0.3% (but in no event shall the interest rate be less than zero). Interest on the 2020 Floating Rate Notes is payable quarterly on August 18, November 18, February 18, and May 18 of each year. Mohawk Finance paid financing costs of \$0.9 million in connection with the 2020 Floating Rate Notes. These costs were deferred and are being amortized over the term of the 2020 Floating Rate Notes.

On September 11, 2017, Mohawk Finance completed the issuance and sale of €300.0 million aggregate principal amount of its Floating Rate Notes due September 11, 2019 ("2019 Floating Rate Notes"). The 2019 Floating Rate Notes were senior unsecured obligations of Mohawk Finance and ranked pari passu with all of Mohawk Finance's other existing and future senior unsecured indebtedness. The 2019 Floating Rate Notes were fully, unconditionally and irrevocably guaranteed by the Company on a senior unsecured basis. These notes bore interest at a rate per annum, reset quarterly, equal to three-month EURIBOR plus 0.3% (but in no event would the interest rate be less than zero). Interest on the 2019 Floating Rate Notes was payable quarterly on September 11, December 11, March 11, and June 11 of each year. Mohawk Finance paid financing costs of \$0.9 million in connection with the 2019 Floating Rate Notes. These costs were deferred and amortized over the term of the 2019 Floating Rate Notes. On September 11, 2019, the Company paid the remaining €300.0 million outstanding principal of the 2019 Floating Rate Notes utilizing cash on hand and borrowings under its European commercial paper program.

On June 9, 2015, the Company issued €500.0 million aggregate principal amount of 2.00% Senior Notes due January 14, 2022 ("2.00% Senior Notes"). The 2.00% Senior Notes are senior unsecured obligations of the Company and rank pari passu with all of the Company's existing and future unsecured indebtedness. Interest on the 2.00% Senior Notes is payable annually in cash on January 14 of each year, commencing on January 14, 2016. The Company paid financing costs of \$4.2 million in connection with the 2.00% Senior Notes. These costs were deferred and are being amortized over the term of the 2.00% Senior Notes.

On January 31, 2013, the Company issued \$600.0 million aggregate principal amount of 3.85% Senior Notes due February 1, 2023 ("3.85% Senior Notes"). The 3.85% Senior Notes are senior unsecured obligations of the Company and rank pari passu with all of the Company's existing and future unsecured indebtedness. Interest on the 3.85% Senior Notes is payable semi-annually in cash on February 1 and August 1 of each year. The Company paid financing costs of \$6.0 million in connection with the 3.85% Senior Notes. These costs were deferred and are being amortized over the term of the 3.85% Senior Notes.

As defined in the related agreements, the Company's senior notes contain covenants, representations and warranties and events of default, subject to exceptions, and restrictions on the Company's financial and business operations, including limitations on liens, restrictions on entering into sale and leaseback transactions, fundamental changes, and a provision allowing the holder of the notes to require repayment upon a change of control triggering event.

#### Term Loan Subsequent Event

On April 7, 2020, the Company entered into a credit agreement that provides for a \$500.0 million delayed draw term loan facility (the "Term Loan Facility"). On April 15, 2020, the Company borrowed the full amount on the Term Loan Facility, the proceeds of which may be used for funding working capital and general corporate purposes of the Company. The principal amount of the Term Loan Facility must be repaid in a single installment on April 6, 2021. The Company may prepay all or a portion of the Term Loan Facility from time to time, plus accrued and unpaid interest. The obligations of the Company and its subsidiaries in respect of the Term Loan Facility are unsecured. The Term Loan Facility is subject to the same affirmative and negative covenants that are applicable to the Senior Credit Facility.

#### **Contractual Obligations**

There have been no significant changes to the Company's contractual obligations as disclosed in the Company's 2019 Annual Report filed on Form 10-K except as described herein.

#### **Critical Accounting Policies and Estimates**

Refer to Note 1 - General, and Note 5 - Receivables, net within our Condensed Consolidated Financial Statements of this Form 10-Q for a discussion of the Company's updated accounting policies on *Measurement of Credit Losses on Financial Instruments*. The Company's critical accounting policies and estimates are described in its 2019 Annual Report filed on Form 10-K.

Mohawk performs its annual testing of goodwill and indefinite lived intangibles in the fourth quarter of each year and no impairment was indicated for 2019. In 2019 the Company also concluded that in general, a decline in estimated after tax cash flows greater than approximately 19% to 39% or an increase of approximately 15% to 45% in WACC or a significant or prolonged decline in market capitalization could result in an additional indication of impairment.

As a result of the recent economic impact from COVID-19, the Company performed a qualitative assessment of whether the fair value of any of its reporting units or indefinite-lived intangible assets was more likely than not less than its carrying amount at March 28, 2020. The Company concluded neither goodwill nor any of its indefinite-lived intangible assets were impaired at March 28, 2020. However, while we have concluded that neither goodwill nor any of its indefinite-lived intangible assets were impaired during the quarter ended March 28, 2020, a prolonged pandemic could impact the Company's assumptions utilized in the determination of the estimated fair values of the Company's reporting units and indefinite-lived intangible assets significantly enough to trigger an impairment. Hence, the Company continues to monitor the economic impact of COVID-19 and may be required to reassess impairment of goodwill or indefinite-lived intangible assets in future interim periods.

#### **Recent Accounting Pronouncements**

See Note 1 in the Notes to Condensed Consolidated Financial Statements of this Form 10-Q under the heading "Recent Accounting Pronouncements" for a discussion of new accounting pronouncements which is incorporated herein by reference.

#### **Impact of Inflation**

Inflation affects the Company's manufacturing costs, distribution costs and operating expenses. The Company expects raw material prices, many of which are petroleum based, to fluctuate based upon worldwide supply and demand of commodities utilized in the Company's production processes. Although the Company attempts to pass on increases in raw material, energy and fuel-related costs to its customers, the Company's ability to do so is dependent upon the rate and magnitude of any increase, competitive pressures and market conditions for the Company's products. There have been in the past, and may be in the future, periods of time during which increases in these costs cannot be fully recovered. In the past, the Company has often been able to enhance productivity and develop new product innovations to help offset increases in costs resulting from inflation in its operations.

#### **Off-Balance Sheet Arrangements**

The Company did not have any off-balance sheet arrangements as of March 28, 2020.

#### Seasonality

The Company is a calendar year-end company. With respect to its Global Ceramic segment, net sales and operating income are typically higher in the second quarter, followed by the third and first quarters and a weaker fourth quarter. The Flooring NA segment's second quarter typically produces the highest net sales followed by moderate third and fourth quarters, and a weaker first quarter. However, for the operating income, the third quarter typically shows stronger earnings, followed by second and fourth quarters, and the first quarter shows weaker earnings. The Flooring ROW segment's fourth quarter historically produces the highest net sales followed by moderate second and third quarters, and a weaker first quarter. However, for the operating income, generally, the second quarter shows the stronger earnings, followed by third and first quarters, and the fourth quarter shows weaker earnings.

# **Forward-Looking Information**

Certain of the statements in this Form 10-Q, particularly those anticipating future performance, business prospects, growth and operating strategies, and similar matters, and those that include the words "could," "should," "believes," "anticipates,"

"expects" and "estimates" or similar expressions constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. For those statements, Mohawk claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995. There can be no assurance that the forward-looking statements will be accurate because they are based on many assumptions, which involve risks and uncertainties. The following important factors could cause future results to differ: changes in economic or industry conditions; competition; inflation and deflation in raw material prices and other input costs; inflation and deflation in consumer markets; energy costs and supply; timing and level of capital expenditures; timing and implementation of price increases for the Company's products; impairment charges; ability to identify attractive acquisition targets; ability to successfully complete and integrate acquisitions; international operations; changes in foreign exchange rates; introduction of new products; rationalization of operations; tax, product and other claims; litigation; the risks and uncertainty related to the COVID-19 pandemic; and other risks identified in Item 1A "Risk Factors" in the Company's 2019 Annual Report on Form 10-K and Part II, Item 1A "Risk Factors" in this periodic report on Form 10-Q.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

As of March 28, 2020, approximately 43% of the Company's debt portfolio was comprised of fixed-rate debt and 57% was floating-rate debt. A 1.0 percentage point increase in the interest rate of the floating-rate debt would have resulted in an increase in interest expense of \$3.8 million for the three months ended March 28, 2020.

There have been no significant changes to the Company's exposure to market risk as disclosed in the Company's 2019 Annual Report filed on Form 10-K.

#### **Item 4. Controls and Procedures**

Based on an evaluation of the effectiveness of the Company's disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended), which have been designed to provide reasonable assurance that such controls and procedures will meet their objectives, as of the end of the period covered by this report, the Company's Chief Executive Officer and Chief Financial Officer have concluded that such controls and procedures were effective at a reasonable assurance level for the period covered by this report.

There were no changes in the Company's internal control over financial reporting that occurred during the period covered by this report that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

The Company is involved in litigation from time to time in the regular course of its business. Except as noted below, there are no material legal proceedings pending or known by the Company to be contemplated to which the Company is a party or to which any of its property is subject.

#### Perfluorinated Compounds ("PFCs") Litigation

In September 2016, the Water Works and Sewer Board of the City of Gadsden, Alabama (the "Gadsden Water Board") filed an individual complaint in the Circuit Court of Etowah County, Alabama against certain manufacturers, suppliers, and users of chemicals containing specific PFCs, including the Company. In May 2017, the Water Works and Sewer Board of the Town of Centre, Alabama (the "Centre Water Board") filed a similar complaint in the Circuit Court of Cherokee County, Alabama. The Gadsden Water Board and the Centre Water Board both seek monetary damages and injunctive relief claiming that their water supplies contain excessive amounts of PFCs. Certain defendants, including the Company, filed dispositive motions in each case arguing that the Alabama state courts lack personal jurisdiction over them. These motions were denied. In June and September 2018, certain defendants, including the Company, petitioned the Alabama Supreme Court for Writs of Mandamus directing each lower court to enter an order granting the defendants, including the Company, filed an Application for Rehearing with the Alabama Supreme Court asking the Court to reconsider its December 2019 decision. The Alabama Supreme Court denied the application for rehearing.

In December 2019, the City of Rome, Georgia ("Rome") filed a complaint in the Superior Court of Floyd County, Georgia that is similar to the Gadsden Water Board and Centre Water Board complaints, again seeking monetary damages and injunctive relief related to PFCs. Also in December 2019, Jarrod Johnson filed a putative class action in the Superior Court of Floyd County, Georgia purporting to represent all water subscribers with the Rome (Georgia) Water and Sewer Division and/or the Floyd County (Georgia) Water Department and seeking to recover, among other things, damages in the form of alleged increased rates and surcharges incurred by ratepayers for the costs associated with eliminating certain PFCs from their drinking water. In January 2020, defendant 3M Company removed the class action to federal court. The Company has filed motions to dismiss in both of these cases.

The Company denies all liability in these matters and intends to defend them vigorously.

#### Putative Securities Class Action

The Company and certain of its present and former executive officers were named as defendants in a putative shareholder class action lawsuit filed in the United States District Court for the Northern District of Georgia. The complaint alleges that defendants violated the Securities Exchange Act of 1934 and Rule 10b-5 promulgated thereunder by making materially false and misleading statements and that the officers are control persons under Section 20(a) of the Securities Exchange Act of 1934. The complaint is filed on behalf of shareholders who purchased shares of the Company's common stock between April 28, 2017 and July 25, 2019. The Company believes the claims are frivolous and intends to defend them vigorously.

# Delaware State Court Action

The Company and certain of its present and former executive officers were named as defendants in a putative state securities class action lawsuit filed in the Superior Court of the State of Delaware on January 30, 2020. The complaint alleges that defendants violated Sections 11 and 12 of the Securities Act of 1933. The complaint is filed on behalf of shareholders who purchased shares of the Company's common stock in Mohawk Industries Retirement Plan 1 and Mohawk Industries Retirement Plan 2 between April 27, 2017 and July 25, 2019. On March 27, 2020, the Court granted a temporary stay of the litigation pending the earlier of either the close of fact discovery or the deadline to appeal the dismissal of the related Putative Securities Class Action pending in the United States District Court for the Northern District of Georgia. The stay may be lifted according to the terms set forth in the Court's Order to Stay Litigation. The Company believes the claims are frivolous and intends to defend them vigorously.

### Belgian Tax Matter

Between 2012 and 2014, the Company received assessments from the Belgian tax authority for the calendar years 2005 through 2010 in the amounts of  $\epsilon$ 46.1 million,  $\epsilon$ 38.8 million,  $\epsilon$ 39.6 million,  $\epsilon$ 30.1 million,  $\epsilon$ 31.6 million,  $\epsilon$ 31.6 million,  $\epsilon$ 32.6 million,  $\epsilon$ 32.6 million,  $\epsilon$ 33.6 million,  $\epsilon$ 33.6 million,  $\epsilon$ 34.1 million,

respectively, including penalties, but excluding interest. The Belgian tax authority denied the Company's formal protests against these assessments and the Company brought all six years before the Court of First Appeal in Bruges. The Court of First Appeal in Bruges ruled in favor of the Company on January 27, 2016, with respect to the calendar years ending December 31, 2005 and December 31, 2009; and on June 13, 2018, the Court of First Appeal in Bruges ruled in favor of the Company with respect to the calendar years ending December 31, 2006, December 31, 2007, December 31, 2008 and December 31, 2010. The Belgian tax authority has lodged its Notification of Appeal for all six years with the Ghent Court of Appeal. On September 17, 2019, the company pled its case to the Ghent Court of Special (Tax) Appeals and on October 1, 2019, the Court ruled in favor of the Company, re-confirming the rulings of the Court of First Appeals in Bruges with respect to the calendar years ending December 31, 2005 and December 31, 2009. On March 12, 2020, the Belgian tax authority filed another revised assessment for the calendar year ending December 31, 2009, with the Ghent Court.

In March 2019, the Company received assessments from the Belgian tax authority for tax years 2011 through 2017 in the amount of €40.6 million, €39.7 million, €11.4 million, €23.9 million, €30.6 million, €30.1 million and €79.9 million respectively, including penalties, but excluding interest. The Company intends to file formal protests based on these assessments in a timely manner. The assessments are largely based on the same facts underlying the positive rulings, which the Belgian tax authority may appeal.

In January 2020, the Belgian tax authority canceled the tax assessments for the years ending December 31, 2011 through 2017, inclusively. On March 10, 2020, a new notice of change was received for the year ending December 31, 2016 against which the Company has filed a protest on April 10, 2020.

The Company continues to disagree with the views of the Belgian tax authority on this matter and will persist in its vigorous defense. Nevertheless, on May 24, 2016, the tax collector representing the Belgian tax authorities imposed a lien on the Company's properties in Wielsbeke (Ooigemstraat and Breestraat), Oostrozebeke (Ingelmunstersteenweg) and Desselgem (Waregemstraat) included in the Flooring ROW segment. The purpose of the lien is to provide security for payment should the Belgian tax authority prevail on its appeal. The lien does not interfere with the Company's operations at these properties.

#### General

The Company believes that adequate provisions for resolution of all contingencies, claims and pending litigation have been made for probable losses that are reasonably estimable. These contingencies are subject to significant uncertainties and we are unable to estimate the amount or range of loss, if any, in excess of amounts accrued. The Company does not believe that the ultimate outcome of these actions will have a material adverse effect on its financial condition but could have a material adverse effect on its results of operations, cash flows or liquidity in a given quarter or year.

The Company is subject to various federal, state, local and foreign environmental health and safety laws and regulations, including those governing air emissions, wastewater discharges, the use, storage, treatment, recycling and disposal of solid and hazardous materials and finished product, and the cleanup of contamination associated therewith. Because of the nature of the Company's business, the Company has incurred, and will continue to incur, costs relating to compliance with such laws and regulations. The Company is involved in various proceedings relating to environmental matters and is currently engaged in environmental investigation, remediation and post-closure care programs at certain sites. The Company has provided accruals for such activities that it has determined to be both probable and reasonably estimable. The Company does not expect that the ultimate liability with respect to such activities will have a material adverse effect on its financial condition but could have a material adverse effect on its results of operations, cash flows or liquidity in a given quarter or year.

## Item 1A. Risk Factors

Other than the risk factor listed below, there have been no material changes in the Company's risk factors from those disclosed in Part I, Item 1A to our Annual Report on Form 10-K for the year ended December 31, 2019. The risk factors disclosed in our Annual Report on Form 10-K and the risk factor set forth below, in addition to the other information set forth in this report, could materially affect our business, financial condition or results.

The Company's financial condition and results of operations for 2020 may be adversely impacted by the COVID-19 pandemic and the related downturn in economic conditions.

Mohawk generates sales in 170 countries and owns manufacturing plants in 18 countries. Due to its large global footprint, Mohawk's business is sensitive to macroeconomic events in the United States and abroad. While the near-term economic and

financial impact of the COVID-19 pandemic is rapidly evolving and difficult to measure, based on current visibility, the Company expects that it will continue to see decreased near-term demand across a number of its markets. Also, the Company has experienced and may continue to experience plant closures resulting from lower demand, health-based concerns, and government mandated closures.

During economic downturns, including the current downturn resulting from the COVID-19 pandemic, demand for our products may significantly decrease. This reduced demand may lead to lower sales and intensified competitive pressures. Additionally, factors such as results differing from guidance, changes in sales and operating income, changes in our market valuations, performance results for the general retail industry, announcements by us or our industry peers or changes in analysts' recommendations may cause volatility in the price of our common stock and our shareholder returns.

The Company has already experienced certain disruptions to its business and further disruptions may occur that could materially affect the Company's ability to obtain supplies, manufacture its products or deliver inventory in a timely manner. Future disruptions may result in lost revenue, additional costs or impairments to goodwill or other assets. The Company is following the recommendations of local health authorities to minimize exposure risk for its employees, suppliers, customers and other stakeholders. The Company is currently implementing business continuity plans during the crisis and attempting to minimize the pandemic's impact, but we may be unable to adequately respond to further outbreaks in particular geographies and our operations may be materially impacted. The extent to which the COVID-19 pandemic may impact the Company's results will depend on future developments, which are highly uncertain and cannot be predicted, including new information which may emerge concerning the severity of COVID-19 and the particular responses employed in various countries and regions. Accordingly, COVID-19 and the related global economic downturn could have a material adverse effect on the Company's business, results of operations and financial condition.

#### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

On October 25, 2018, the Company announced that its Board of Directors approved a new share repurchase program authorizing the Company to repurchase up to \$500 million in shares of its common stock. Under the share repurchase plan, the Company may purchase common stock in open market transactions, block or privately negotiated transactions, and may from time to time purchase shares pursuant to trading plans in accordance with Rules 10b5-1 or 10b-18 under the Exchange Act or by any combination of such methods. The number of shares to be purchased and the timing of the purchases are based on a variety of factors, including, but not limited to, the level of cash balances, credit availability, debt covenant restrictions, general business conditions, regulatory requirements, the market price of the Company's stock and the availability of alternative investment opportunities. No time limit was set for completion of repurchases under the new authorization and the program may be suspended or discontinued at any time. The new program replaces any previously authorized share repurchase programs. The Company purchased a total of 3.7 million shares under the program for an aggregate of \$442.9 million through the first quarter. The Company is putting future purchases on hold until the economic environment improves.

The following table provides information regarding share repurchase activity during the three months ended March 28, 2020.

Period	Total Number of Shares Purchased in Millions	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plan in Millions	Approximate Dollar Value of Shares That May Yet Be Purchased Under the Plan in Millions
January 1 through February 1, 2020	0.0	\$	0.0	\$ 125.8
February 2 through February 29, 2020	0.2	\$ 122.70	0.2	\$ 104.1
March 1 through March 28, 2020	0.4	\$ 116.82	0.4	\$ 57.1
Total	0.6	\$ 118.61	0.6	

#### Item 3. Defaults Upon Senior Securities

None.

# Item 4. Mine Safety Disclosures

The information concerning mine safety violations or other regulatory matters required by Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act and Item 104 of Regulation S-K is included in Exhibit 95.1 to this quarterly report on Form 10-Q.

#### Item 5. Other Information

None.

101.PRE

#### Item 6. **Exhibits** Description No. 31.1 Certification Pursuant to Rule 13a-14(a). 31.2 Certification Pursuant to Rule 13a-14(a). 32.1 Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. 32.2 95.1 Mine Safety Disclosure pursuant to Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act 101.SCH XBRL Taxonomy Extension Schema Document. 101.CAL XBRL Taxonomy Extension Calculation Linkbase Document. 101.DEF XBRL Taxonomy Extension Definition Linkbase Document. 101.LAB XBRL Taxonomy Extension Label Linkbase Document.

XBRL Taxonomy Extension Presentation Linkbase Document.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

			MOHAWK INDUSTRIES, INC.
			(Registrant)
Dated:	May 5, 2020	By:	/s/ Jeffrey S. Lorberbaum
			JEFFREY S. LORBERBAUM
			Chairman and Chief Executive Officer
			(principal executive officer)
Dated:	May 5, 2020	By:	/s/ Frank H. Boykin
			FRANK H. BOYKIN
			Chief Financial Officer
			(principal financial officer)

#### CERTIFICATIONS

#### I, Jeffrey S. Lorberbaum, certify that:

- 1. I have reviewed this Quarterly report on Form 10-Q of Mohawk Industries, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e)) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2020

/s/ Jeffrey S. Lorberbaum

Jeffrey S. Lorberbaum

**Chairman and Chief Executive Officer** 

#### CERTIFICATIONS

# I, Frank H. Boykin, certify that:

- 1. I have reviewed this Quarterly report on Form 10-Q of Mohawk Industries, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e)) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2020

/s/ Frank H. Boykin

Frank H. Boykin Chief Financial Officer Statement of Chief Executive Officer of MOHAWK INDUSTRIES, INC.
Pursuant to 18 U.S.C. Section 1350,
As Adopted Pursuant to
§ 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly report of Mohawk Industries, Inc. (the "Company") on Form 10-Q for the period ended March 28, 2020 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Jeffrey S. Lorberbaum, Chairman and Chief Executive Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, based on my knowledge:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Jeffrey S. Lorberbaum

Jeffrey S. Lorberbaum Chairman and Chief Executive Officer

May 5, 2020

Statement of Chief Financial Officer of MOHAWK INDUSTRIES, INC. Pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to § 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly report of Mohawk Industries, Inc. (the "Company") on Form 10-Q for the period ended March 28, 2020 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), I, Frank H. Boykin, Chief Financial Officer of the Company, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that, based on my knowledge:

- 1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- 2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ Frank H. Boykin

Frank H. Boykin Chief Financial Officer

May 5, 2020

#### **Mine Safety Disclosure**

The following disclosures are provided pursuant to Section 1503(a) of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Act") and Item 104 of Regulation S-K, which requires certain disclosures by companies required to file periodic reports under the Securities Exchange Act of 1934, as amended, that operate mines regulated under the Federal Mine Safety and Health Act of 1977 (the "Mine Act").

#### Mine Safety Information

Whenever the Federal Mine Safety and Health Administration ("MSHA") believes a violation of the Mine Act, any health or safety standard or any regulation has occurred, it may issue a citation which describes the alleged violation and fixes a time within which the U.S. mining operator must abate the alleged violation. In some situations, such as when MSHA believes that conditions pose a hazard to miners, MSHA may issue an order removing miners from the area of the mine affected by the condition until the alleged hazards are corrected. When MSHA issues a citation or order, it generally proposes a civil penalty, or fine, as a result of the alleged violation, that the operator is ordered to pay. Citations and orders can be contested and appealed, and as part of that process, may be reduced in severity and amount, and are sometimes dismissed. The number of citations, orders and proposed assessments vary depending on the size and type (underground or surface) of the mine as well as by the MSHA inspector(s) assigned.

The following table includes information required by the Act for the three months ended March 28, 2020.

Mine (Federal Mine Safety and Health Administration (MSHA) ID)	Total # of Significant & Substantial violations under §104(a)	Total # of orders under §104(b)	Total # of unwarrantable failure citations and orders under §104(d)	Total # of violations under §110(b) (2)	Total # of orders under §107(a)	Total dollar value of proposed assessments from MSHA (\$ in thousands)	Total # of mining related fatalities	Received Notice of Pattern of Violations under §104(e) (yes/no)?		Total # of Legal Actions Pending with the Mine Safety and Health Review Commission as of the Last Day of Period	Legal Actions Initiated or Resolved During Period
TP Claims 1&2/Rosa Blanca (4100867)	_		_	_	_	-		No	No		_
Allamore Mill (4100869)	_	_	_	_	_	_	_	No	No	_	_
Wild Horse Plant (4101527)	_		_	_	_	-		No	No		_